

**Senior Design Final Report**  
**Engineering 340**

**Team 8: Batteries Not Included**

**David Dickensheets**

**Knoa Knapper**

**David Qu**

**Matt Scholten**

**Advisor: J. Aubrey Sykes**

**May 12, 2006**

# Table of Contents

Executive Summary.....	ii
1. Introduction.....	1
2. Project Goal.....	2
3. Project Objectives.....	3
4. Alternative Solution Designs.....	6
5. Feasibility Study.....	10
6. Preliminary Design.....	12
7. Preliminary Business Plan.....	13
8. Test Method.....	20
9. Design Implementation.....	23
10. Christian Perspective.....	40
11. Costs.....	41
References .....	42
Appendices.....	43

## **Executive Summary**

Tire Pressure Monitoring Systems (TPMS) enhance automobile safety by keeping drivers informed of their tire pressure. A problem with the pressure sensors is their reliance on battery-power; batteries eventually wear out. The goal of *Batteries Not Included* is to design and build an alternative energy source that provides reliable, longer-lasting power to the sensors. Magnetic induction is the proposed solution to the problem of powering the sensors. This design essentially converts the kinetic energy of the rotating wheels to electric energy by passing a coil through a magnetic field; relative motion of a coil in relation to a magnet produces current in the coil which can power the pressure sensors. Induction was used to generate power successfully; however, signal shielding issues must be resolved before a robust system can be produced.

## 1. Introduction

Tire Pressure Monitoring Systems are becoming more and more popular on vehicles each year. They are an important safety feature that helps to prevent accidents caused by blown tires. A TPMS offers real-time monitoring of tire pressure so that the driver can be notified if a slow leak is present. Figure 1 shows a typical TPMS [2]. Current systems use wireless sensors located inside the tires to send pressure readings to a receiver; the reading is then displayed to the driver. A downside with these sensors is their limited battery life and consequent necessary battery/sensor replacement work. Battery or sensor replacement is either a hassle for the user to carry out or an expense that the user must pay in order to further use the TPMS. The goal of this project is to develop an alternative energy source for pressure sensors that will last longer than conventional batteries. Thus, the proposed power system should significantly extend the working life of pressure sensors, perhaps to second and even third owners of vehicles. The proposed design should also alleviate the burden of system maintenance by eliminating the need for battery replacement.

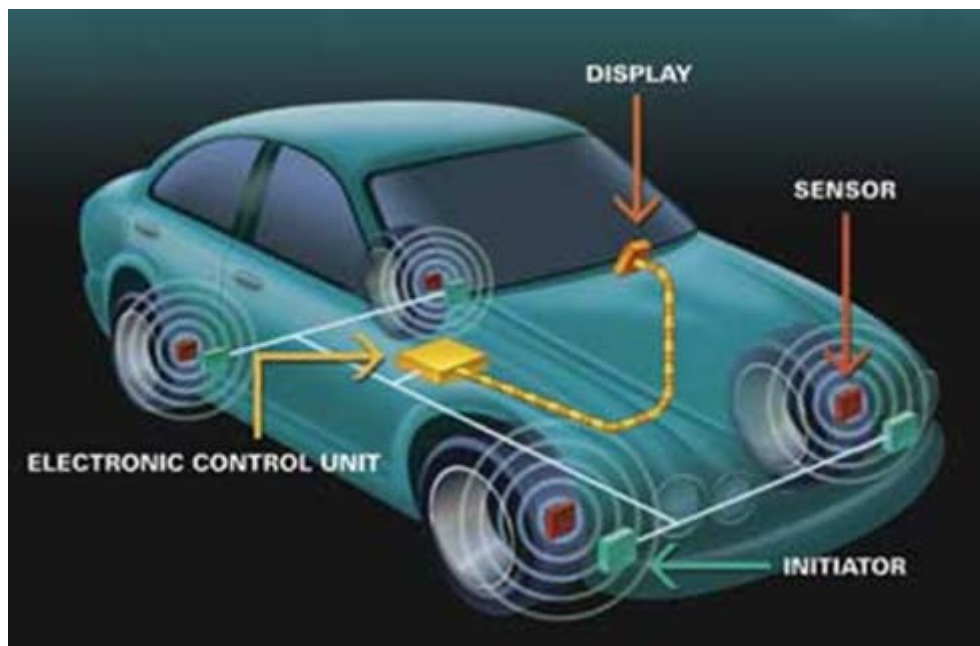


Figure 1. A Typical Tire Pressure Monitoring System [2]

## 2. Project Goal

The goal of this project is to eliminate the need for batteries on TPMS sensors. An alternative energy source for pressure sensors that will last longer than conventional batteries is desired. Thus, the proposed power system should significantly extend the working life of pressure sensors. The new design should also alleviate the burden of system maintenance by eliminating the need for battery replacement. Furthermore, the new power system cannot significantly increase the price of a TPMS.

The challenge in this project is to design a method to generate, use, and store enough electric power to enable the tire pressure sensor to operate continuously. Once the power system has been created, it needs to be attached to the rim inside the tire and field tested. Challenges also lie in the mechanical setup of the power system as the proposed design should not interfere with any other existing vehicle systems. The complete product could be used in a variety of tire applications in the commercial automotive market. Figure 2 shows a typical setup of the tire pressure sensor [4].

The team's Christian faith plays into the design consideration. Stewardship is a concept closely associated with the project; a battery-free system conserves resources by eliminating batteries. The design also shows care and concern for others. Prolonging the working life of tire pressure sensors increases the safety of automobiles. Finally, the project is culturally appropriate as millions of Americans drive automobiles with pressurized tires daily. The proposed technology could positively impact the average driver.

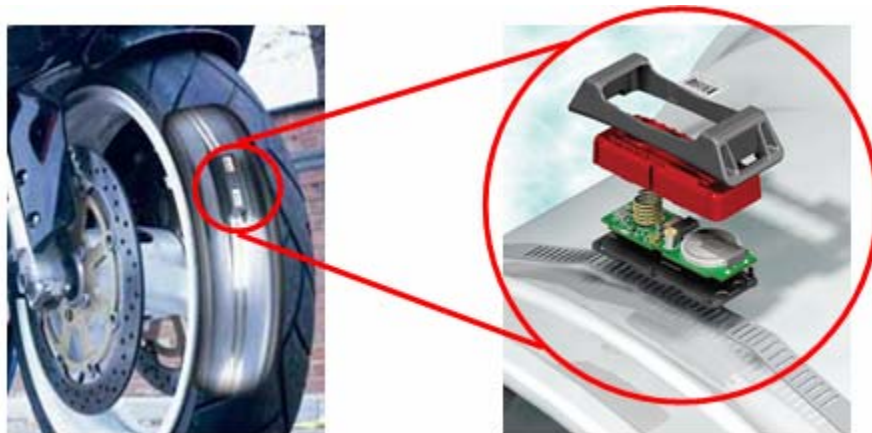


Figure 2. A TPMS Sensor [4]

### **3. Project Objectives**

The objectives for this project are threefold. First, our main goal is to attain battery-free tire pressure sensor operation. This will hopefully extend the working life of pressure sensors significantly. Complementing the goal of battery-free sensor operation is the need for an innovative mounting solution to hold the proposed power system. The mounting implementation must be both robust and easy to replace. Finally, the power system along with its mounting apparatus must be priced competitively. A tire pressure monitoring system incorporating the proposed power system must not be significantly more expensive than current models. An explanation of design functionality and design requirements will more fully articulate our project objectives.

#### **3.1 Design Functionality**

The proposed power system's functionality must be specified. Sensors using the alternative power system must run as they are intended to when using battery power. Mounting will have great influence on the strength and rigidity of the system.

##### **3.1.1 Increased Operating Life of Sensors**

Regardless of the solution design chosen, the main purpose of the project is to increase the operating life of a tire pressure monitoring system. The working lifetime of the sensors should be extended by the realization of a new power generation system. An extended working lifetime of the tire pressure monitoring system should allow both original and successive vehicle owners to benefit from this safety feature.

##### **3.1.2 Continuous Sensor Operation**

The proposed design must implement continuous sensor operation; continuous operation includes the initial start of the vehicle. A driver should be able to know his or her tire pressure before they leave the house. Ideally, design solutions will use energy generated from the motion of the automobile (energy that is normally wasted) to power tire pressure sensors. Regardless of the solution design chosen, the system will require some type of external power storage which will allow the sensors to give an initial reading before the vehicle has moved.

##### **3.1.3 Alternative Energy Operation**

The final design must include an alternative energy source for sensor operation. The idea of a rechargeable battery is in consideration, but this design would still require an external energy source for

battery charging. The power source chosen will ideally use kinetic energy associated with a moving vehicle to power the sensors, eliminating the need for a battery. The power source must be able to operate the sensor continuously. Any option chosen to power the sensor must provide for an increase in the system's working lifetime.

#### 3.1.4 Innovative Mounting Technique

The design must provide a strong, robust solution for mounting the new power system. In addition, the power system must be easy to replace in the event that it is damaged. Furthermore, inherent pitfalls seen in current sensor designs must be avoided. For example, current sensors mounted in the valve stem are often broken when tires are being replaced. The valve stems are cracked to release pressure from the tire, which in turn damages the sensors and requires them to be replaced. The new design must include a mounting solution that allows tires to be serviced and replaced without damaging the sensors.

#### 3.1.5 Transmission Signal Considerations

Due to the fact that the sensors transmit wireless signals, they are regulated by the Federal Communications Commission (FCC). Changes in sensor design can in no way affect the sensors' compliance with FCC regulations. Signal integrity is also important for the functionality of the tire pressure monitoring system. A power generation system creating any adverse effects on a sensor's transmission of data to the driver's display inside the vehicle is not desirable.

### **3.2. Design Requirements**

In addition to meeting the specified design functionality criteria, successful completion of this project requires the implementation of certain requirements inherent to designing a battery-free tire pressure sensor. Market factors such as pricing, consumer need, and vehicle system interference must be considered. Federal laws must also be considered and obeyed.

#### 3.2.1 Competitive Industry Pricing

Mass-production of the proposed design must be economically feasible. The increased safety benefits of a battery-free tire pressure sensor will only be realized in the market if the product can be produced at a cost low enough to make it economically viable for production companies. The aspect of price is extremely important to consumers and, in turn, automotive suppliers; this will be a large focus of the design.

### 3.2.2 Design Serviceability

Due to the fact that serviceability is a major issue with existing systems, this will be a large focus of the design work. The final design must be robust, but it must also be easily replaceable if damaged. The design must function in such a way that damage to the system components is not an issue during vehicle services such as tire replacement.

### 3.2.3 Vehicle Systems Effects

The final design can in no way impede vehicle performance. Research must be done to insure that introducing the new power generation design to the vehicle will not affect performance of anti-lock braking systems (ABS), normal braking systems, wheel rotation, or other important vehicle operations. Effects on the vehicle will be different for each design, so this will be a factor that helps narrow down the design alternatives to a final option.

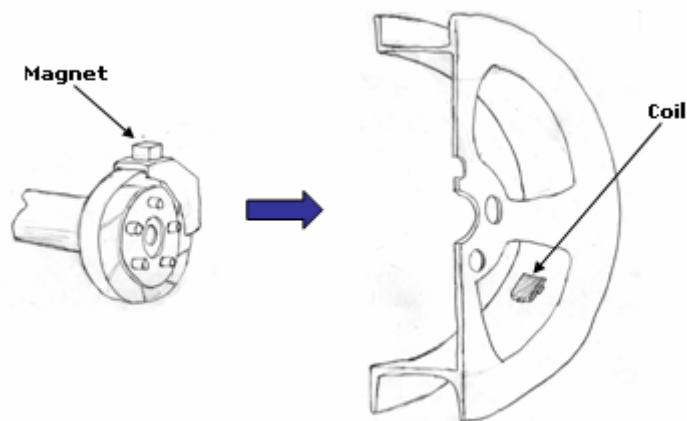
## 4. Alternative Solution Designs

After several brainstorming sessions, the design team considered possible alternative solution designs. The proposed solutions below represent the most reasonable ideas generated by brainstorming sessions. All alternatives generate power for the tire pressure sensors by converting energy produced by normal automobile operation to electric power. The following power generation ideas will be expounded upon in this section: magnetic induction, piezoelectric power generation, thermal energy recovery, wind power generation, and pressure-induced power generation.

### 4.1 Magnetic Induction

The kinetic energy of the rotating wheel can be converted to electrical energy. Electromagnetic induction could be used for this energy conversion. If a magnetic field is moved in close proximity to a coil, a current is induced in that coil. Motion of an automobile wheel could be used to induce a current that could potentially power a pressure sensor.

The electrical aspect of this design is obvious; enough electric power must be generated in order for a tire pressure sensor to function normally. The mechanical aspect of this solution is mounting the power generation system. There is a significant challenge in the mounting of both the magnet and the coil. Our initial solution would be to mount the magnet on top of the caliper, which is stationary in relation to the spinning wheel. A coil would be mounted on the inside of the rim parallel with the magnet so that as the wheel spins, the coil passes by the magnet and induces a current. Leads off the coil would pass through the wall of the rim and connect to the sensor inside. (see Figure 3 below)

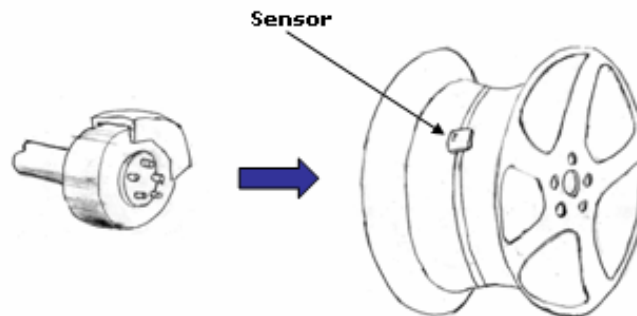


**Figure 3. Magnetic Induction Design Solution**

## 4.2 Piezoelectric Application

Another option for the conversion of kinetic energy is the conversion of wheel vibration and rotational energy to electricity. A piezoelectric device could be mounted in the suspension system or wheel of the vehicle. Piezoelectric devices produce electric energy when they are mechanically stressed. Using this technology, road vibration and wheel rotation could be used to power the pressure sensor.

For the piezoelectric option, the challenge in mounting would be to find a way to place the whole sensor inside the tire and retain proper wheel balance. Due to the nature of the energy conversion, there would be no need for wires to pass through the wall of the rim. Instead, the piezoelectric device would be mounted inside the rim, presumably mounted opposite the sensor so that the wheel could be more easily balanced. This power system would be able to take advantage of vibration of the wheel, the rotation of the wheel, and/or the air pressure inside the tire to produce electric power. (see Figure 4 on the next page)



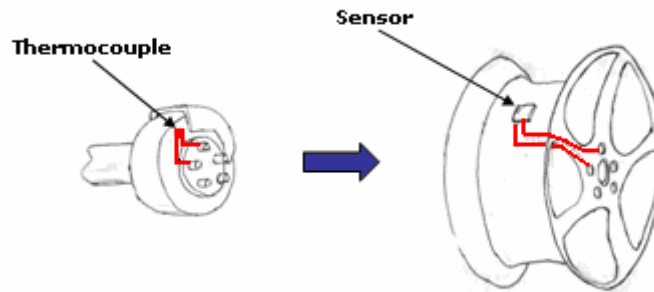
**Figure 4. Piezoelectric Power Generation**

## 4.3 Thermal Energy Recovery

Another option considered is that of converting heat energy associated with braking activity to electric energy. Thermocouples are a proposed means of accomplishing this energy conversion. A thermocouple is a pair of dissimilar metals joined together which produces a voltage when the two sides of the metal junction are exposed to different temperatures. Brake pads and rotors are hot under normal driving conditions. If one side of the thermocouple could be mounted inside or next to the brake pad, and the other side of the thermocouple could be mounted in an ambient temperature environment, perhaps enough electric energy could be produced to power the tire pressure sensor. An auxiliary system would be desirable for use when the brakes are not hot.

The mounting for the thermocouple approach would require that a wire be run through the wall of the rim. The idea behind this approach would be to mount the joint end of the thermocouple to the rotor or brake pad. The thermocouple would be run down the rotor to a contact that would join to a similar contact on the inside of the wheel. The thermocouple voltage signal will travel up a lead to a point below

the sensor. A hole could be drilled through the rim, and the power signal of the thermocouple could be applied to the sensor. (see Figure 5 below)

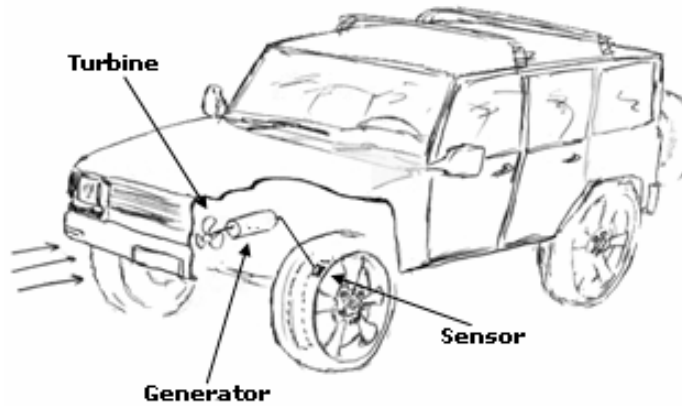


**Figure 5. Thermal Energy Recovery Power System**

#### **4.4 Wind Power Conversion**

Wind power generation was proposed as a solution to the problem. Brakes are often cooled by directing air from the front fascia to the brakes via air ducts. “Wind” is created in the ducts by the relative motion of the vehicle with respect to the air around it. A small turbine could be placed in a brake duct. As the wind spins the turbine, the rotational energy of the turbine could be used to power a small electric generator. This generator could potentially power a pressure sensor and charge an auxiliary power storage element. Auxiliary power will be necessary as the turbine will not rotate when the automobile is stopped.

Mounting the wind power system would be product specific. Applications would be limited to vehicles with openings in the front fascia large enough to accommodate the fan-generator unit housed in an air duct. Transmitting the power to a rotating object, such as an automobile wheel where the tire pressure sensor resides, requires some application of motor brushes. This could be done via caliper – rotor interaction. (see Figure 6 below)



**Figure 6. Wind Power Generation System**

#### **4.5 Pressure Induced Power**

Another option was found in the Engineering Index research database: the abstract for a journal article mentioned a way to change a physical pressure signal directly to electric power. Not many of the details on this option are known as the Hekman Library did not have the article; it had to be ordered through inter-library loan. A guess is that this device could be a form of sensitive piezoelectric technology. When pressure is exerted on the device, a proportional voltage is produced.

The mounting solution for this approach would largely depend on the size of the device itself. If the device is very large, additional calculations would be needed to assess the forces caused by the rotation of the wheel during normal use.

#### **4.6 Extended Battery Life**

Should the aforementioned solutions prove unfeasible, a method to drastically increase battery life will be implemented. Power generation methods explained above could be used to charge a sensor's rechargeable battery.

## **5. Feasibility Study**

The alternative solutions presented above were researched in order to gage the viability of each. Component cost and power generation capability were the most important factors in deciding whether or not a design was feasible. Design complexity was another factor considered.

### **5.1 Magnetic Induction**

Research into the feasibility of the power induction solution proved to be fruitful. Wire used for the coil is assumed to be less than \$10. Also, powerful magnets can be attained online for relatively low cost. About 10in.<sup>2</sup> of magnetic material can be bought for \$15.30 [1] (see Appendix 1). Thus, it seems that this option is economically feasible. The magnetic material has a rating of N40, which corresponds to a magnetic field strength of 12,600 – 12,900 Gauss. Preliminary power generation calculations indicate that this option does give adequate power generation. See Appendix 2.a for preliminary calculations and magnet specifications.

### **5.2 Piezoelectric Application**

Research into piezoelectric devices has shown that this option is not economically feasible. Piezoelectric devices online range in price from \$200 to \$1000. This price is unacceptable for production purposes because one of the reasons for this project is to make a tire pressure monitoring system and the maintenance associated with it more economically accessible to the public. Furthermore, a \$300 power generation system is too expensive considering that the tire pressure monitoring system itself costs only about \$200. Consumers probably will not want to pay twice the price of a normal TPMS for a longer-lasting one. Finally, a piezoelectric device is economically unacceptable for this project because just about the entire allotted budget would have to be spent on a piezoelectric device. See Appendix 3 for sample piezoelectric device pricing.

### **5.3 Thermal Energy Recovery**

There are different types of thermocouples that could be used to implement the proposed thermal energy recovery design. However, the type of thermocouple found to generate the most power only produces about 75mV. This does not meet average voltage requirements for tire pressure sensors, which is about 3V. See Appendix 4 for thermocouple specifications.

#### **5.4 Wind Power Conversion**

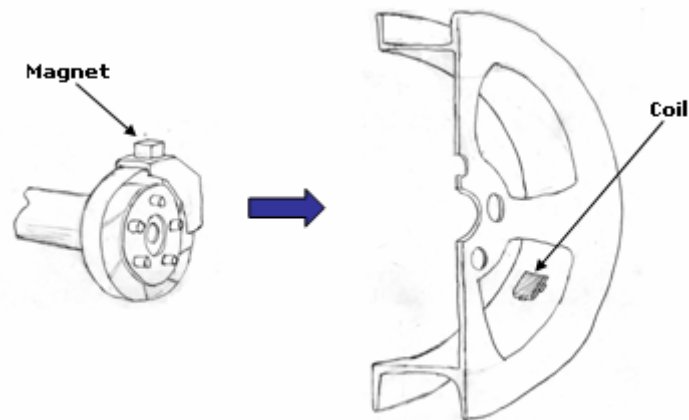
Turbines small enough to fit inside of a brake duct could not be found online. The smallest turbine found was the size of a small refrigerator. In addition to this setback, this option makes the power system design more complicated than necessary. A turbine would turn a generator, which would produce electricity. Essentially, this option transforms kinetic energy to electric energy using induction via a magnet and coil. This is basically the same idea as the magnetic induction alternative; however, this option is far more complicated. Furthermore, the connection between the generator and the sensor would be complex since electric power from the stationary generator would need to be taken to the rotating sensor. Research and thought has given rise to the conclusion that the wind power generation design only adds potential problems and complexity.

#### **5.5 Pressure Induced Power**

This article has not yet been received. This alternative solution is currently suspended indefinitely.

## 6. Preliminary Design

Based on comparison of the feasibility information compiled above, the magnetic induction design is going to be pursued as the solution to the problem of battery-powered tire pressure sensors. This option gives the best balance of performance, cost, and serviceability issues. The team also consulted with Professor Platt at the Calvin Physics Department, and he confirmed that the induction method is indeed feasible. The related power feasibility calculation is attached in Appendix 2.a. Although Professor Platt thinks that this design is feasible, he also thinks that getting this design right will require much testing. Correct placement of the magnet in relation to the coil will be essential for the proper function of the final design. Therefore, various placements of the coil and magnet should be tested extensively to ensure correct operation of the power system. Testing will be more extensively explained in the next section. The magnetic induction design is shown below.



**Figure 7. Magnetic Induction Design Solution**

## **7. Preliminary Business Plan**

### **7.1 Industry Profile and Overview**

#### 7.1.1 Industry Analysis:

Industry background and overview: There is no industry background. Our product is the first of its kind. The market right now is using battery powered sensors and has little research into further power methods. This is our market niche.

#### 7.1.2 Major customer groups:

These customers include tier one suppliers to automotive companies and aftermarket manufacturers. Our unit will be universally applicable, and every supplier will have demand for the product.

#### 7.1.3 Regulatory restrictions, if any:

There are no restrictions on placing magnets within the wheel well of an automobile. We have looked into the effect of our magnets on ABS sensors and have concluded that our product produces no adverse affects in ABS sensor operation.

#### 7.1.4 Significant trends:

There are no significant trends. However, we have discovered another battery-less tire pressure sensor which has a patent. We feel the market will support our product and nurture future research and development.

#### 7.1.5 Growth rate:

Growth would be exponential since we are the only supplier of an induction based tire pressure sensor. Our manufacturing capabilities would have to be easily increasable due to increased demand once our product gets to the market.

#### 7.1.6 Barriers to entry:

Our first barrier to entry would be acceptance from the market share holders of current battery powered tire pressure sensors. Once suppliers are convinced to adopt the induction power generation system, the next barrier would be manufacturing costs. With our company

consisting of only the four founding members, manufacturing an estimated 1 million power units would be difficult.

#### 7.1.7 Key success factors in the industry:

Building a simple and reliable power generation system that is applicable to a wide variety of products is instrumental. Our sales force is also a key factor to success. As a new company trying to break into the industry, we will be selling our product with low margins in order to attract purchases. This in turn requires a large sales volume in order to turn a profit.

#### 7.1.8 Outlook for the future:

There is a large market ahead due to the TREAD act of 2003 which requires all automobiles manufactured after October 1, 2006 to be equipped with a TPMS.

## **7.2 Product Features**

Environmental responsibility, energy efficiency, and reliability are some of the main features of our product. Existing tire pressure sensors need to have battery to operate. Our product features a battery-free mechanism to give solutions to the battery problem in the sensors used in TPMS. Magnetic induction is used to provide the needed power. Utilizing the rotation of the wheels, the design passes a coil through a magnetic field and thus converts kinetic energy to electric energy. The generated electric energy is in turn used to power the TPMS sensor. Our product is designed to function without interfering with other mechanical and electrical components in the wheel, and it also functions in all environmental conditions.

## **7.3 Customer Benefits**

Our solution to the tire pressure sensor is hassle free, and it is user-friendly. Existing tire pressure sensors have to have the battery replacement every five to seven years. The work involved with replacing the battery is normally done by mechanics, and the drivers will have lots of hassle if they decide to replace the sensors on their own; inexperienced users might accidentally damage the sensors. By making the sensor battery-independent, our product saves the auto users from having to go through the hassle of battery replacement. The product increases the lifetime of the TPMS by eliminating sensors' dependency on battery-power; thus, it offers continuous safety benefits to future users of the vehicle. Most importantly, by offering a

reliable power source to the sensors, our product assures that the TPMS gives the drivers the correct information of the tire pressure.

## **7.4 Uniqueness**

Our product gets rid of tire pressure sensors' reliance on batteries; it uses the available kinetic energy to produce electric power. Therefore, we provide an energy-efficiency solution to the current TPMS sensors. This unique feature also projects a long-term benefit on the environment. The amount of batteries thrown into landfills would be reduced when our product comes to the market.

## **7.5 Materials and Cost**

The major raw materials for production are coils, magnets, capacitors, diodes, voltage regulators and printed circuit boards. We estimated a cost of \$5.21 per unit for materials assuming the costs for raw materials are \$0.38 per coil, \$0.97 per magnet, \$0.26 per system set of capacitors, \$0.01 per printed circuit board and \$0.06 per diode, and \$0.62 for voltage regulators. The production would also involve labor which is needed to make the final assembly of the product. Assuming each unit takes 15 minutes (0.25 hour) to assemble and labor costs \$40/hour (assuming production in U.S.), each unit will cost \$10 per unit in labor.

## **7.6 Marketing Strategy**

### **7.6.1 Target Market:**

Existing tire pressure sensor systems use batteries, which need to be replaced. When these batteries wear out, many system owners choose not to replace them; battery replacement is expensive. Wheels must be taken off rotors, and tires must be removed from rims. Many people think the added safety of a tire pressure monitoring system is not worth the hassle or extra money associated with system replacement. A battery-free system would eliminate the need for pressure sensor system owners to disassemble their wheels (and empty their wallets) every few years.

Our company's target market consists of automobile manufacturers and tire pressure sensor manufacturers. We will focus our marketing strategy on these two groups. If we are able to convince automobile manufacturers that our product is worth having on their vehicles, the manufacturer can suggest that their sensor suppliers cooperate with us in integrating our power

system with their tire pressure monitoring systems. We will also market to sensor manufacturers in hopes that they will desire the increased durability that our power system provides. This boost in sensor quality will hopefully give sensor manufacturers who integrate our system a market advantage over traditional battery-operated sensor makers. Once TPMS manufacturers are sold on our design, wheel makers will have to be brought into the integration process. If our power system is mounted on the outside of the rim (for magnetic shielding purposes), electric leads will need to be brought from the outside of the rim to the inside in order for power to reach the sensors. This will require leads to go through the rim, and wheel makers will most likely be responsible for making this happen. See Appendix 5 for a list of potential customers.

#### 7.6.2 Customer's Motivation to Buy:

The power system of a tire pressure monitoring system will be a relatively small factor in a consumer's decision to buy a new car. Thus, an automobile manufacturer may not see our product as integral to a new vehicle's selling success. Nonetheless, our system would be a small selling point that increases the durability of a TPMS and in turn raises the standard of safety associated new vehicles that incorporate the technology.

TPMS manufacturers have seemingly more motivation to buy our design. Our power system would differentiate their sensor system from other battery-operated sensor systems on the market. A battery-free power source could perhaps be the factor that prompts an automobile maker to choose one TPMS over another.

#### 7.6.3 Market Size and Trends:

The market for our product is uniquely poised to take off over the next few years. Whereas four years ago, no new vehicle had to incorporate tire pressure monitoring systems, at least 65% of new vehicles must be equipped with a TPMS by October 2006 due to government mandate. Over the last twenty years, new car sales have consistently been between twelve and seventeen million. If 2007 is a slow year for auto sales with roughly twelve million new vehicles sold, a 65% TPMS mandate means that 7.8 million new cars must be equipped with a TPMS. As far as we know, all sensor systems currently on the market use batteries. This indicates that a huge new market that is relatively untapped exists for our sensor power system. See Appendix 6 for new vehicle selling statistics.

#### 7.6.4 Selling Efforts:

The company's sales department will have two divisions. One division will focus on selling to automobiles manufacturers, and the other division will focus on selling to TPMS manufacturers. Each division will consist of one salesman, and these two salesmen must be in constant communication. When one division makes a sale, that sale will most likely affect the complementary division. For example, if the automotive division sells 10,000 units to Ford, Ford's TPMS supplier will need to integrate our product into their design. Our company's TPMS division representative should be aware of this, and he should get in contact with Ford's supplier to make the proper arrangements.

An average sale should be about 10000 units. Salesmen must maintain good working relationships with existing customers as well as expand the company's customer base consistently. Ideally, 2-5% sales growth per year for the first five years of the company's existence would be desirable. In order to attract salesmen with at least five years of experience, we will compensate them with \$60K per year.

#### 7.6.5 Advertising and Promotion:

Our product will not be marketed to the general public. Our marketing strategy focuses on automobile and TPMS manufacturers. A website describing our product will be constructed; interested OEM personnel will be able to access our product information at their leisure online. However, the bulk of our advertising will be done by our salesmen in their dealings with manufacturers. Phone calls, meetings, presentations, and literature will be prepared by our sales department in order to inform our potential customers. Thus, our media costs are inherently covered in our salesmen's salaries. Overhead such as salesmen's computers and literature to distribute to customers will be accounted for in our financial forecasts.

#### 7.6.6 Pricing:

Our cost structure takes both fixed and variable costs into account. Our fixed costs include rent for our building, utilities, and employee salaries. Variable costs include our cost of good sold (direct material and direct labor). Direct Material and Labor were mentioned earlier; this information is also noted in Appendix 7. Fixed costs are estimated in Appendix 19.

We need our product to be cheap enough that manufacturers will be willing to implement it with their sensors. However, we want our product to be known for quality. A functional,

robust design is desirable. Our power system will most likely make a competitively priced sensor system more expensive to manufacture. Our hope is that the added quality associated with our power system will outweigh any excess integration costs. Obviously, our company must make a profit. The price of our system will be determined with break-even analysis. Our gross profit margin (sales – cost of goods sold) is shown in Appendix 19.

#### 7.6.7 Distribution Strategy:

A competitive freight company will be used to distribute our product to customers. With an estimated unit package containing five products and having the following dimensions: 5”L x 3”W x 2”H, a 4’ x 4’ pallet will hold 1,728 unit packages. Assuming the pallet is not stacked any higher than 2’, this calculation is justified below:

$$\frac{48\text{in}}{5\text{in}} = 9.6 \text{ units long} \quad \frac{48\text{in}}{3\text{in}} = 16 \text{ units wide} \quad \frac{24\text{in}}{2\text{in}} = 12 \text{ units high}$$

$$\text{pallet: } (9\text{units\_long}) \cdot (16\text{units\_wide}) \cdot (12\text{units\_high}) = 1.728 \times 10^3 \text{ unit\_packages}$$

$$\left(1.728 \cdot 10^3 \cdot \text{package}\right) \cdot \left(2 \cdot \frac{\text{pounds}}{\text{package}}\right) = 3.456 \times 10^3 \cdot \frac{\text{pounds}}{\text{pallet}}$$

$$\left(1.728 \cdot 10^3 \cdot \text{package}\right) \cdot \left(5 \cdot \frac{\text{products}}{\text{package}}\right) = 8.64 \cdot 10^3 \cdot \frac{\text{products}}{\text{pallet}}$$

The calculations above show that 3500 pounds is a good estimate for shipment of one pallet of product. A sample quote for standard and 3-day rush freight is attached in Appendix 8.

#### 7.6.8 Test Market Results:

Continuous communication between our customers and our sales representatives will take place as long as a business relationship exists between the two companies. If our customers have a problem, we want to know about it as soon as the problem comes to light. We are committed to quality.

## **7.7 Location and Labor**

The location of our company would be in Michigan. In this way it would be easier to make communications with some of the major auto manufacturers such as Ford and GM. Having the company located in Michigan would also help us coordinate with these auto manufactures and obtain customer feedback. The location of the company would be adjusted accordingly based on the needs of the customers and contracts made with different auto manufacturers. The wage for labor is estimated at \$30/hour. If the production is of considerable size, outsourcing might be considered to reduce the labor cost.

## **7.8 Competitor Analysis**

### 7.8.1 Existing Competitors:

We have found one other product in the battery-less sensor market but have yet to find any information about them trying to market this product. They could possibly become a competitor, but we believe our product is further along in development than their RF signal sensor.

### 7.8.2 Strengths:

Our ingenious design is efficient and compact. It also uses a minimal number of components which decreases total cost. Our manufacturing is also easily outsourced to foreign regions where labor is inexpensive. However, it could also be easily transformed into an automated process and done here in MI close to the prospective market.

### 7.8.3 Impact on the business if competitors enter:

Since our product would be first to market, we would have contracts and a customer base before other businesses would enter. It would be very difficult for another company to enter the market and compete with us.

## 8. Test Method

The nature of our project mandates that a large part of the design process be dedicated to testing. As noted previously, Professor Platt believes that extensive testing will be necessary in order to determine proper placement of the magnet in relation to the coil.

Variation in the application for tire pressure monitoring systems is quite significant. Systems could be applied to a wide range of vehicles with tires including the following: semi-trucks, light trucks, cars, motorcycles, trailers etc. This range of applicable vehicles has a wide variety of wheel sizes and brake setups.

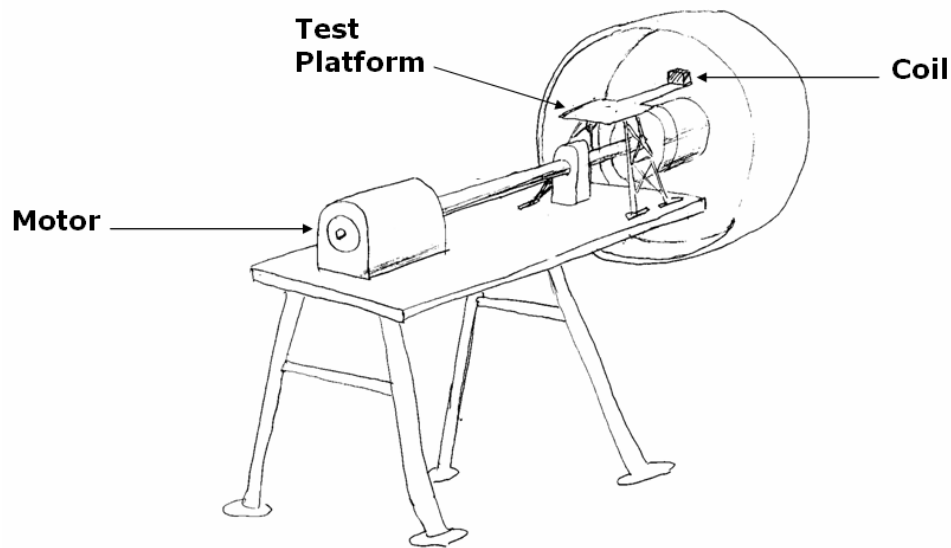
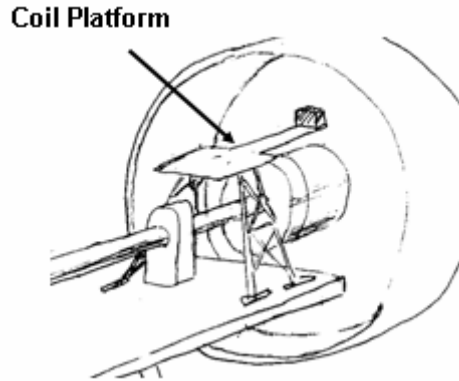


Figure 8. Test Apparatus

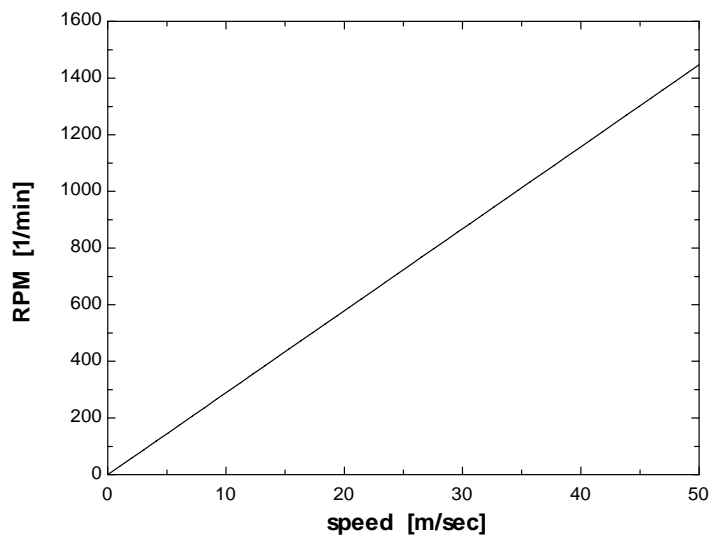
### 8.1 Test Apparatus Construction

The test apparatus allows variation of the position of the coil by using an adjustable platform shown in Figure 9 below. The coil is attached to the adjustable platform, and two sets of magnets are affixed to the inside of a rim.



**Figure 9. Adjustable Test Platform**

A motor is an integral part of the test apparatus. Due to the wide variety of vehicle applications, it is necessary to test the magnetic induction design at various wheel speeds. The motor obtained for testing is a 1/8 horsepower electric motor with variable speed. The variable speed motor runs over a range from 0 to 1750 rotations per minute (RPM). For a 25.6 inch diameter tire, this variable motor speed is analogous to vehicle speeds of 0 to 135 miles per hour. A plot of the conversion from RPMs to MPH is shown below. Complete motor specifications can be found at the end of this section.



**Figure 10. Speed vs. RPM Relationship**

The final part of the test apparatus is the wheel attachment. Three rims were procured for testing purposes. A hub was built and attached directly to the motor using a long shaft, a coupling joint, and two

support bearings. The coupling was secured to the shaft using woodruff keys and set screws. The hub was welded to the end of the steel shaft.

## 8.2 Test Procedure

A large number of variables mandated an accurate and easily repeatable testing procedure. A list of test parameters was compiled. These parameters were broken down into two main categories: coil parameters and magnetic parameters.

There are four major coil parameters. First, the coil diameter was varied. Coil diameter refers to the diameter of the windings of the coil. The second parameter was to vary the number of turns in the coil. Again, more turns in the coil correlates to more magnetic flux and consequently more current. The relationship between magnetic field strength and the number of turns in the coil is shown in Appendix 2.b. A consideration was also made for wire thickness. It is unsure as to how wire thickness affects the current generated in the coil. However, thickness of the wire has a direct influence on the overall size of the coil. Another consideration concerning the coil is what type of protective coating to use. There are a variety of options including the use of a coated wire, a corrosion resistant wire, or an epoxy resin potted coil. It is unsure as to how differences in wire coating will affect the induction of the coil; however, these alternatives were tested. Finally, one of the largest difficulties concerning the coil was the connection between the coil and the sensor. Different connection methods were tested for their strength, durability, and functionality.

Magnet parameters were also varied during testing. The distance between the magnet and coil was an obvious testing point. The use of multiple magnets to increase field strength is something that has been considered, but Calvin College Physics professors have stated that magnetic fields do not combine proportionally. This adds another dimension of complexity to the testing as multiple magnets do not give predictable fields.

Finally, all previously mentioned test parameters will be examined using a reasonable motor speed range. Variable speed motor specifications for the test apparatus are shown below.

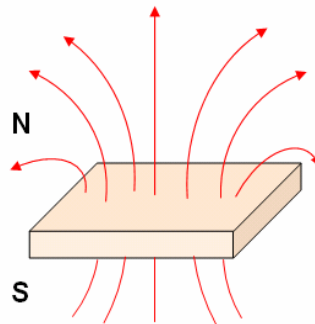
<b>Model</b>	<b>Power</b>	<b>Voltage</b>	<b>Current</b>	<b>Misc.</b>
Century Motors DN EMI 9-208222-01 DC Motor	1/8 Hp	115 Volt	1.12 Amp	1750 RPM Max
Boston Gear R12 DC Control Box	1/8 Hp	115 Volt	20 Amp Max	

## 9. Design Implementation

When test apparatus construction was complete, the team began testing different magnet and coil configurations to produce electric power. Once the proper voltage level was produced by the magnet and coil, power regulation was necessary for proper sensor function. A power regulation circuit was designed and implemented. Fine coil adjustments were then made to ensure proper power would reach the sensor at the predetermined speed of 15 mph.

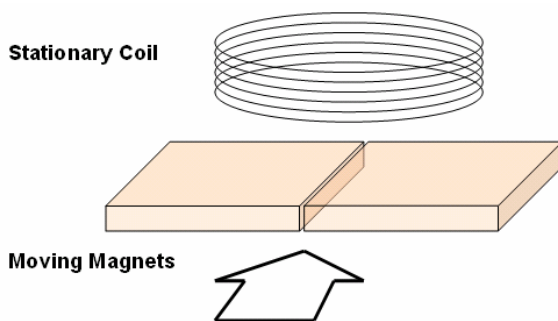
### 9.1 Magnet/Coil Configuration

The strength of the magnetic field and the cross-sectional area of the coil are the key factors that determine the performance of the power system. The plate magnets are magnetized through the thickness; therefore, the magnetic field lines pass through the thickness of the magnets as shown below:



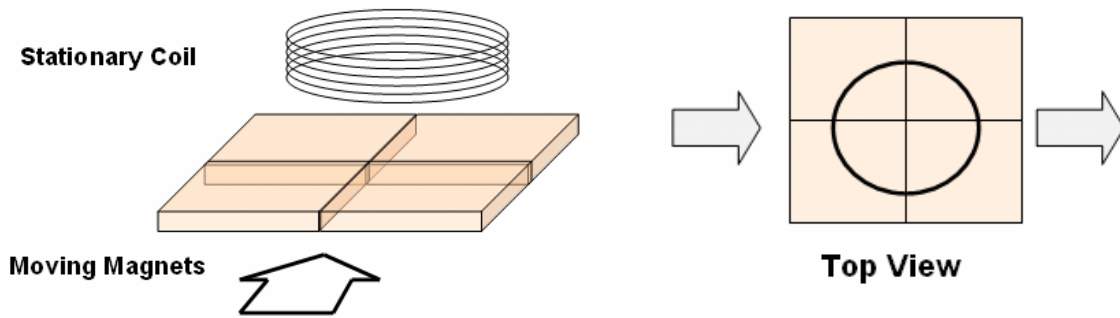
**Figure 11. Magnetic Field Lines of Magnets Used**

In the early stages of the testing, it was assumed that more magnets would give a stronger magnetic field. In general, this is true; however, the field critically depends on how the magnets are positioned in relation to each other. The power generated by a magnet and coil is proportional to the change in magnetic flux over the area of the coil. The first test utilized two magnets which were positioned side by side. The coil was fixed at a stationary platform, and the magnets were passed by the coil as illustrated below:



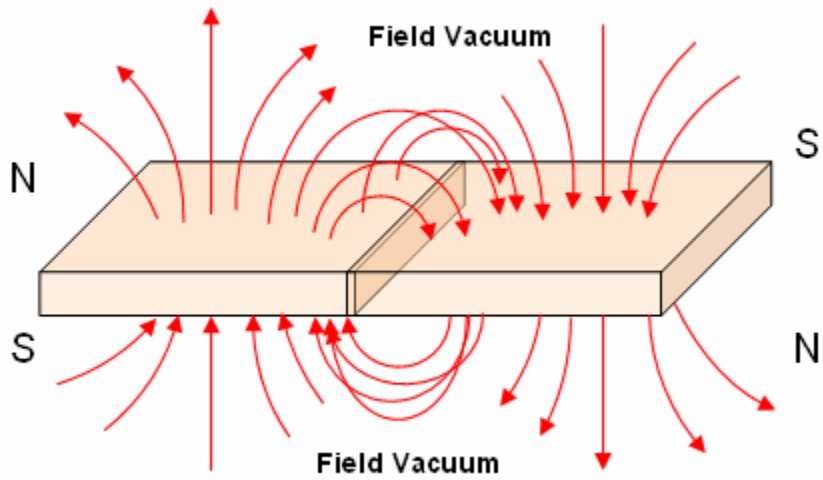
**Figure 12. Magnet Orientation - Two Magnets**

The test revealed that the voltage generated by the magnet configuration above was in fact smaller than the voltage generated by only one magnet. This went against the team's expectation. It was assumed that more magnets would increase the magnetic field strength, which in turn would increase the induced power in the coil. In order to further investigate the relationship between the number of magnets and the generated potential, a second test was conducted. This time four magnets were used; the setup is shown below:

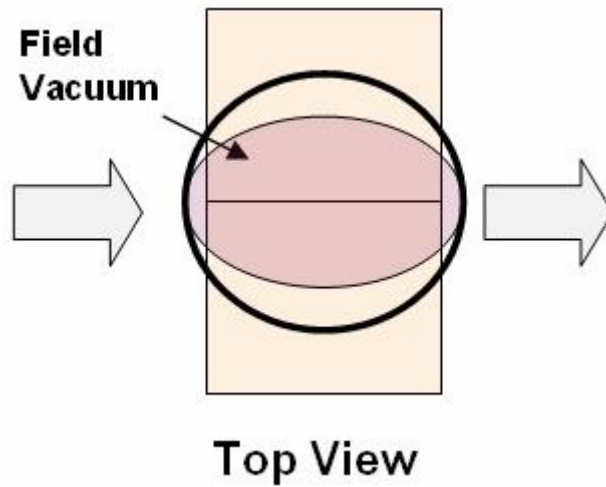


**Figure 13. Magnet Orientation - Four Magnets**

The results showed that the generated potential was not the same as that of the setup utilizing only one magnet. Ironically, the peak power generated was even less than the peak power generated by only using one magnet. The tests revealed that multiple magnets positioned next to each other do not necessarily provide a stronger magnetic field. The tests also revealed another fact: the position and orientation of each magnet significantly affects the overall strength of the collective magnetic field. Professor Platt of the Calvin physics department helped the team to understand that magnetic fields could actually cancel between magnets positioned next to one another. This can potentially reduce the amount of change in flux over the coil and in turn decrease the generated potential. The reason that fields are canceled is that the combined magnets have opposite polarity. Combined magnets tend to stick to each other because their polarities are different; the field strength would increase if the magnets had the same polarity; however, in that case, the magnets would repel each other. The figure below illustrates how polarity difference affects the magnetic field of the combined magnets.



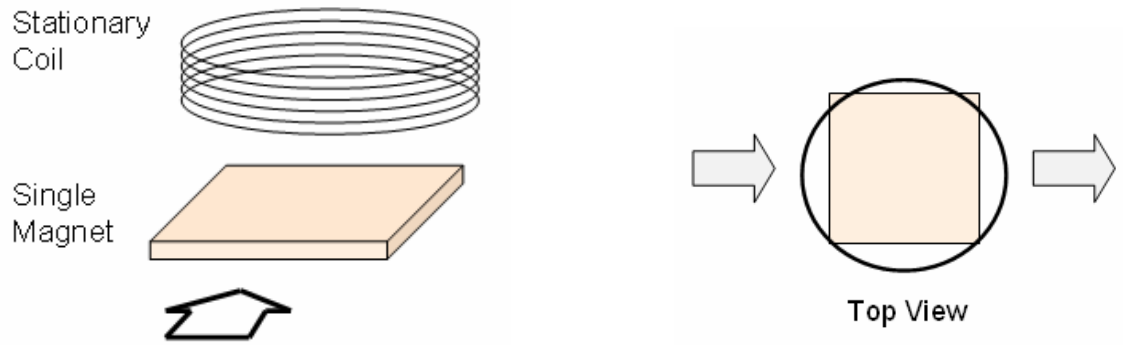
**Figure 14. Magnetic Field Cancellation**



**Figure 15. Magnetic Field Cancellation - Top View**

This explains how the field strength is actually reduced. The new magnetic field gets weaker in the middle of the magnet configuration due to the cancellation of the fields at the boundary area. This significantly affects the generated potential because the coil passes right by the shaded region shown above, which is where the fields get canceled.

The final setup utilized only one magnet. The coil passes right by the surface of the magnet where the field lines cut through it. A single magnet ensures that there is no cancellation of magnetic fields. The setup is shown below:



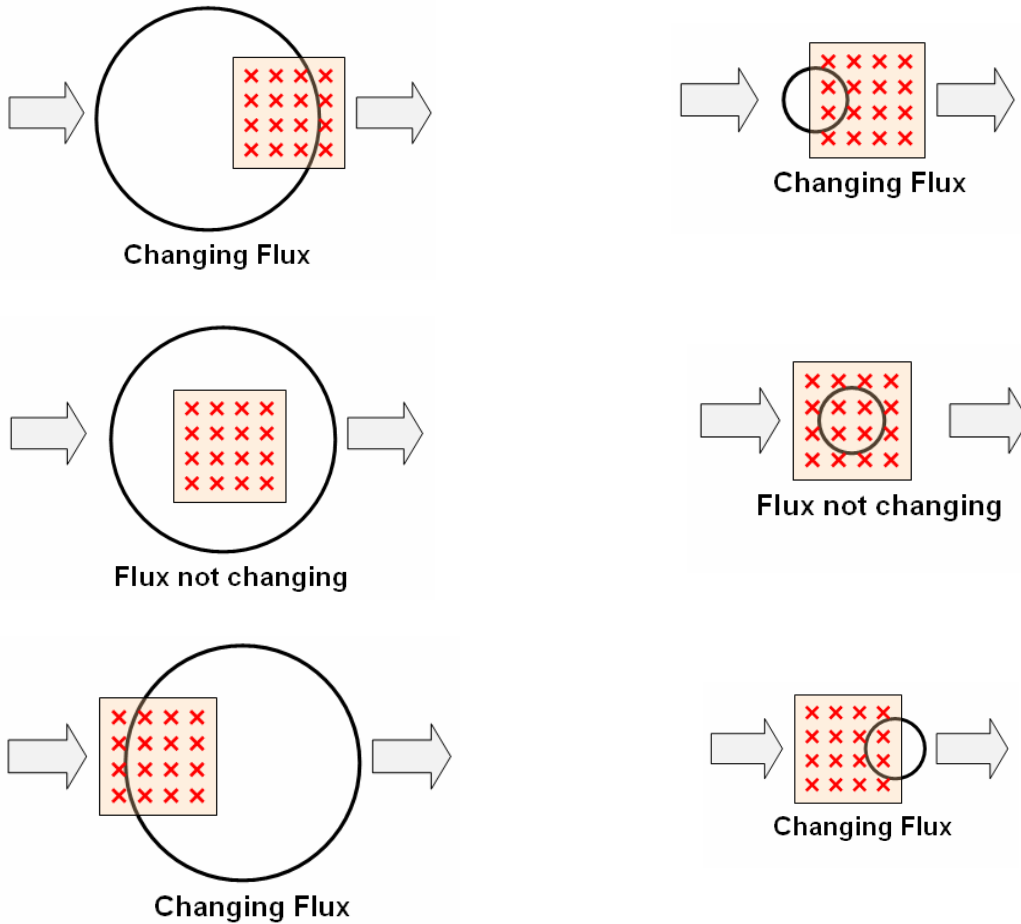
**Figure 16. Magnet Orientation - One Magnet**

The size of the coil also affects the generated potential. Determining the optimal cross-sectional area of the coil is key to optimizing the overall performance of the power generation system. The generated potential in the coil is proportional to both the area of the coil and the change in flux over the area of the coil. The equation below describes the aforementioned relationship:

$$\text{emf} = N \cdot A \cdot \frac{dB}{dt}$$

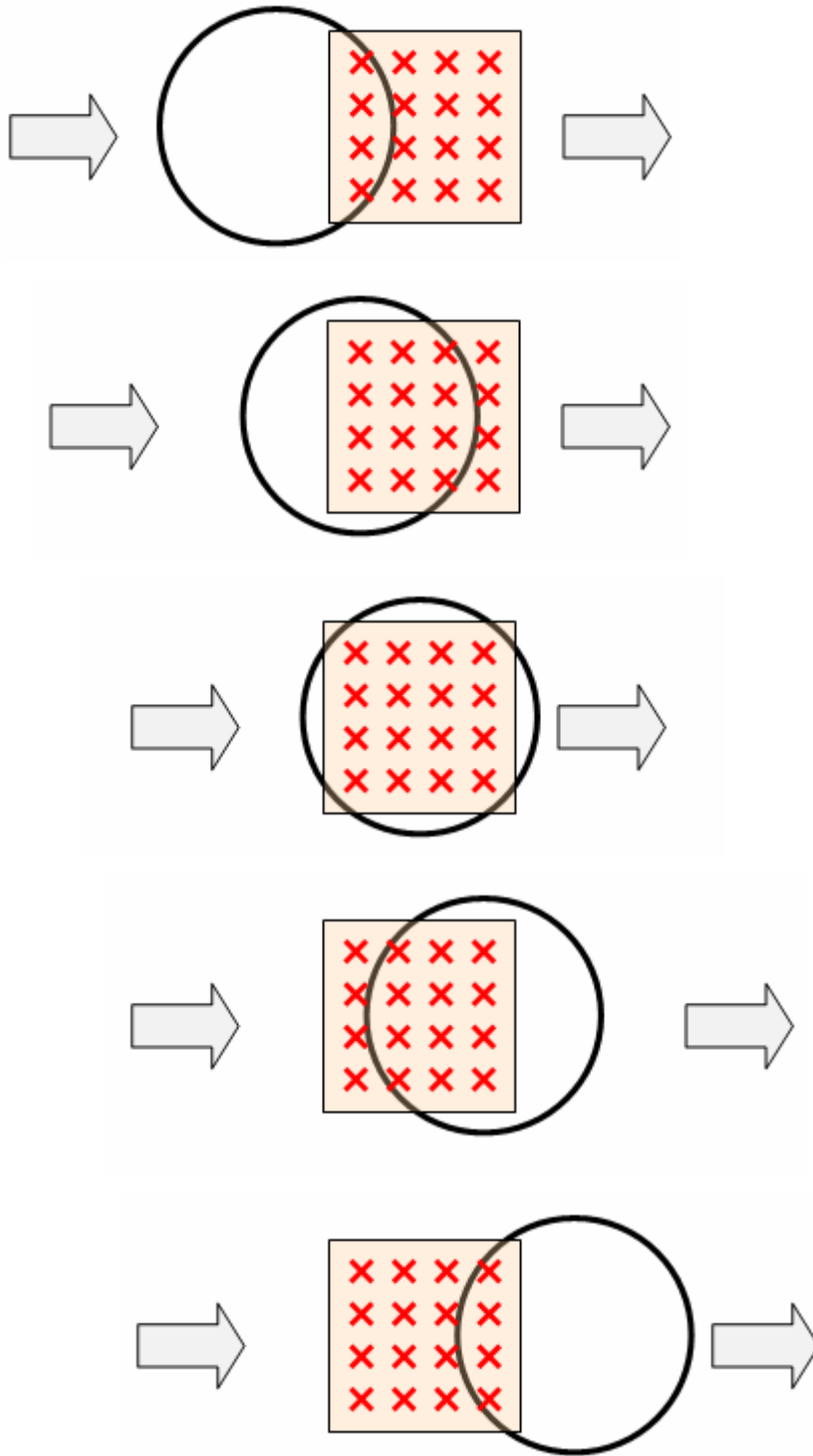
where emf is the electromotive force (voltage),  $N$  is the number of turns of the coil,  $A$  is the cross-sectional area of the coil,  $B$  is the magnetic field density, and  $t$  is time.

Different sizes of coils were tested, and it became apparent that in order to maintain the maximum rate of change of the magnetic field, the area of the coil should be kept very close to the surface area of the magnet. A cross-sectional coil area larger or smaller than the area of the magnet would reduce the rate of change in magnetic flux over the coil and in turn reduce the generated potential. The figure below demonstrates this idea.



**Figure 17. Inadequate Flux Change Due to Large Coil Size (Left) and Small Coil Size (Right)**

As shown above, if the coil is either larger or smaller than the magnet's area, there is a period of time when the coil does not "cut" the magnetic field lines. The flux does not change during this period of time; thus, no electric potential is generated. For the best result, the coil area was matched to the magnet surface area as closely as possible. The figure below illustrates the sequence of coil passing by the magnet. The coil and magnet have comparable cross-sectional areas; this causes magnetic flux to continually change as the coil passes by the magnet.



**Figure 18. Optimal Coil Size for Flux Change**

## **9.1 Coil Design**

During preliminary feasibility studies, a graph of coil size vs. magnet strength was made that correlated to the required 3 volts necessary to operate the sensors. The graph, located in Appendix 2.b, shows the need for more coil turns when using weaker magnets. Using small plate magnets, (PN: Q125F from [www.amazingmagnets.com](http://www.amazingmagnets.com)) the final coil contains 1000 turns of wire. Coils constructed for testing were wound on an aluminum rod with 0.5 inch diameter. Final coil construction can be done using existing methods for mass coil production. After testing and prototype building was completed, it was discovered that using a ferromagnetic substance as a coil core would enhance the coils performance. The placement of a steel core in the coil has the effect of focusing the magnetic field creating a denser magnetic field gradient. This in turn would produce more flux and thus more induced EMF. A 1000 turn coil would theoretically produce more voltage with a ferromagnetic core than it currently does without. Using a steel core in the coil would lower the operating speed of the system due to the increased voltage production. An alternate option to using the steel core is reducing the amount of turns in the coil; this would maintain the current operating speed of the system but reduce the amount of material needed to produce the coil. Since this discovery was made after testing had concluded, these findings have not been quantified. They are listed here for future use and/or testing.

## **9.2 Coil Placement and Potting**

The final placement of the coil is dependent on the type of wheel the system is being used on. Steel wheels shield magnetic fields; the coil would need to be mounted on the inside of the wheel for these applications. Mounting the coil on the inside of the wheel allows for a closer proximity to the magnets which benefits voltage production. The leads from the coil could either pass through a hole drilled in the wheel and seal with a pressure fitting or be run around the outside of the rim underneath the tire bead. Aluminum wheels provide two modes of mounting. The coil could be mounted on the inside of the wheel as is the case with steel wheels, or the coil could be mounted next to the sensor within the tire. Placing the coil within the tire leads to the option of creating one self contained sensor box instead of having the coil be a separate entity from the sensor. The coil is also protected from the wheel well environment which would affect the style of potting used. During prototype testing, the coil was potted with epoxy and secured to the inside of the rim using high temperature RTV compound. The coil leads were run over the surface of the wheel underneath the tire and to the sensor. RTV compound was again used to secure the wire leads on the wheel from the coil to the sensor.

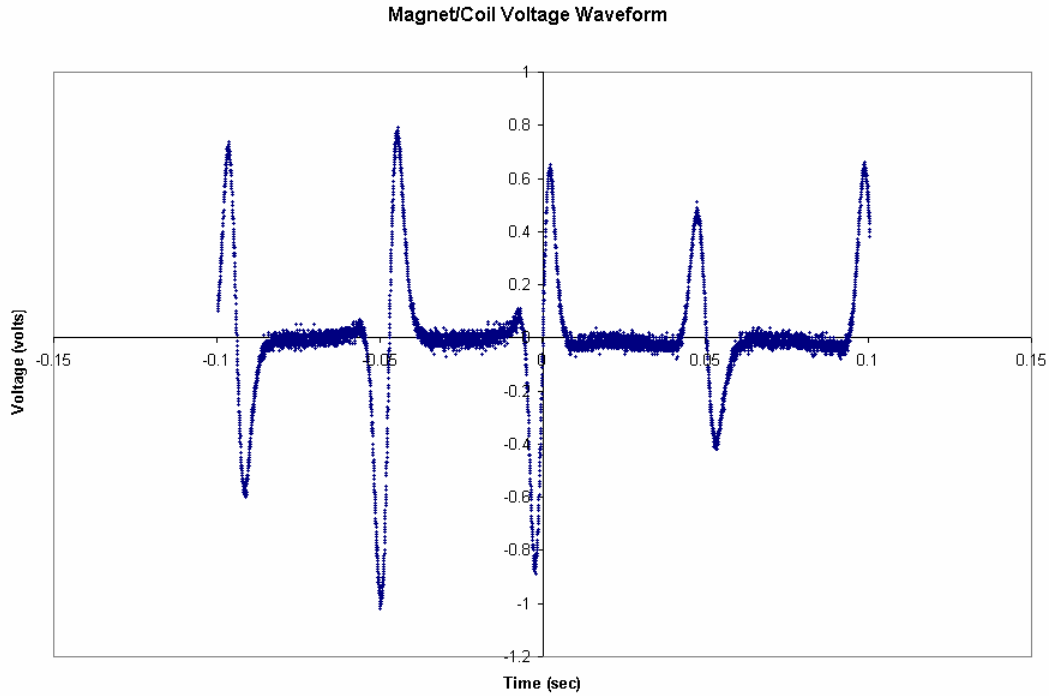
### **9.3 Coil Testing**

In order to fully understand the functionality of the procured TPMS, a pressure tube was constructed which enabled quick access to a pressurized environment without the need to mount and dismount tires frequently. Once functionality of the TPMS system was understood, the battery from a sensor was removed and wires were soldered to the battery terminals. The wires passed through the end cap of the pressure tube where they were connected to a proto-board. Using the pressure tube to vary pressure, the sensor functionality was tested with varying circuit components. Once a final circuit was built, the entire sensor/circuit assembly was placed in the pressure tube to test effectiveness.

The initial goal when designing coils was to produce 3 volts with the given magnet strength. As understanding of magnetism increased magnet configuration, coil size and shape were revised. Initial coils were very large and long made from heavy gauge wire. After research, coils were then made with large diameters and very thin wire. Further research led to coils roughly the size of the magnet, or approximately 0.75 inch in diameter. Testing with these smaller coils and revised magnet arrangement produced the required 3 volts of energy. Power was produced at a very high speed so it was necessary to further refine the coil size. Initial small coils were produced with 500 turns of wire. Increasing the number of turns to 800 effectively lowered the speed required to produce 3 volts from 40 to 20 mph. After a discussion on safety, it was decided that the system should operate at 15 mph instead of 20. 15 mph was chosen to correlate with most automatic locks that self lock at 15 mph. Coil size was increased to 1000 turns to accomplish this.

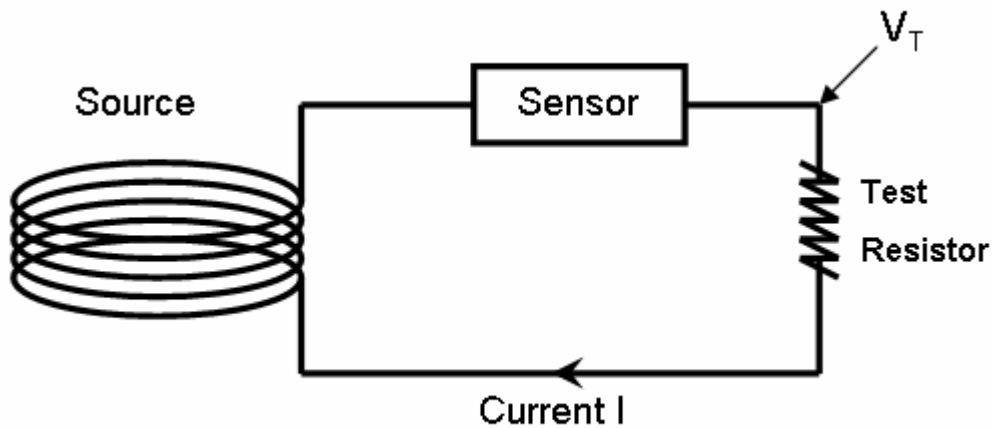
### **9.4 Power Regulation**

Raw power was taken from the coil in pulses. Power was generated at the coil leads every time a magnet was driven past the coil. The nature of the power generation system produced a voltage waveform that looks similar to an electrocardiogram. A sample voltage waveform from the team's test apparatus is shown below:



**Figure 19. Sample Source Voltage Waveform from the Coil**

In order to know that the magnet and coil setup could produce enough power to run the sensor, a test was run to see how much power the sensor consumed. A test resistance was connected in series with the sensor, and power was provided to the system using the magnet and coil setup. The test resistance allowed the inference of power consumption levels for the sensor. The test circuit is shown below in Figure 20. A graph of one period of the voltage signal at the test resistance is shown in Appendix 9. Based on this typical sensor pulse period, sensor power consumption levels were inferred using the calculations in Appendix 10.

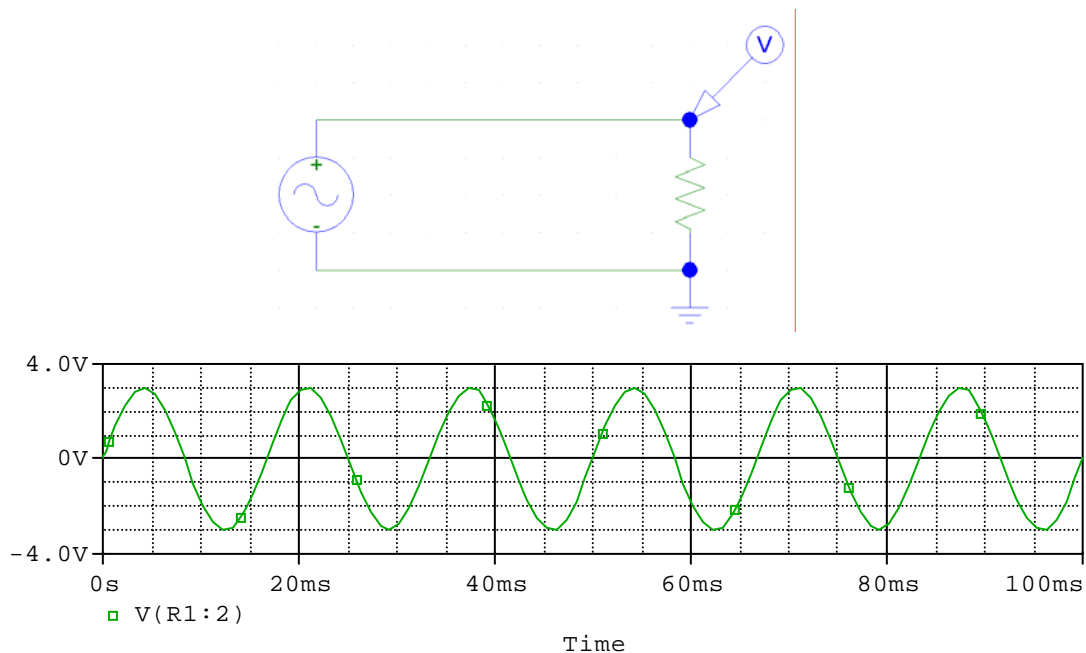


**Figure 20. Sensor Power Consumption Test Circuit**

The calculations in Appendix 10 showed that the average power consumed by an operating sensor is about 0.0013W. A raw power calculation showed that our test apparatus could provide 0.0045W at a relatively low wheel speed (about 10mph). This information showed that the test apparatus was capable of powering the sensor. Raw power calculation test numbers are shown in Appendix 11.

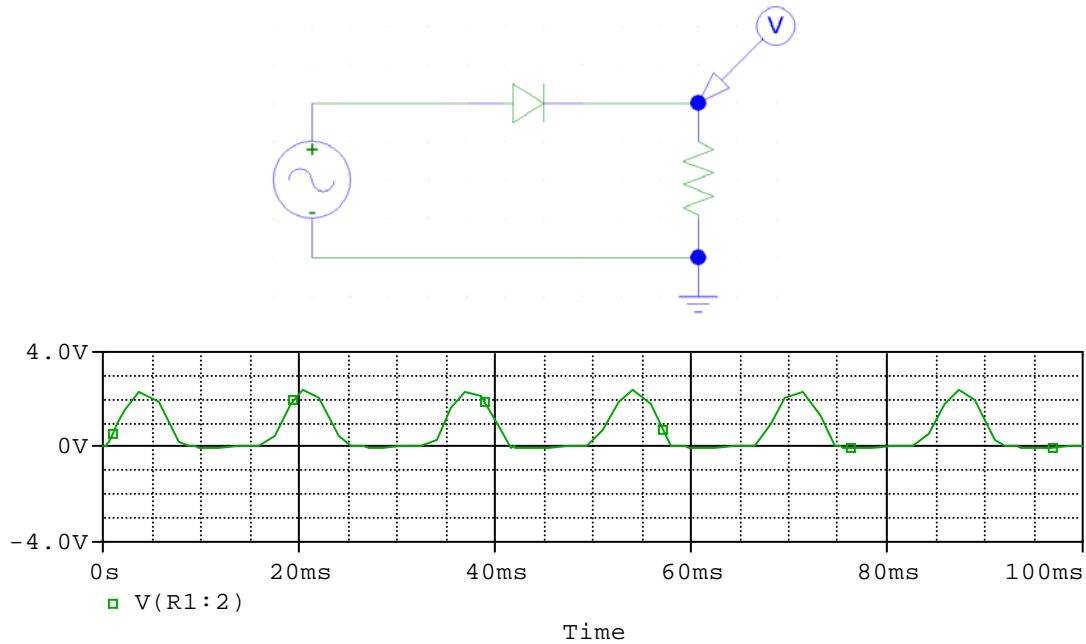
Once sufficient voltage was obtained from the test apparatus, it was necessary to implement a power regulation circuit to harness the raw power from the coil. As stated above, power was taken from the coil in pulses. Pulsing power would not allow for proper functionality of the sensors. The tire pressure sensors used for the project required 3 volts DC to operate correctly. The team's new challenge was to turn the pulses from the coil into a DC power source for the sensors. Power regulation testing commenced with the acquisition of a breadboard. A breadboard was used to implement different power regulation circuits; it allowed the team to easily swap out circuit components for testing purposes.

First, a diode was added to one side of the coil for half-wave rectification of the waveform. This diode effectively nullifies the bottom half of the waveform generated by the magnet and coil. Instead of a full wave oscillating about a reference point, half of the power wave is cut out of the picture. This rectification of the waveform is necessary as current can only be allowed to flow one way through the pressure sensor. The schematic below shows a 3V sinusoidal voltage source placed across a load. The waveform across the load is not rectified.



**Figure 21. Sinusoidal Voltage Source and Accompanying Waveform**

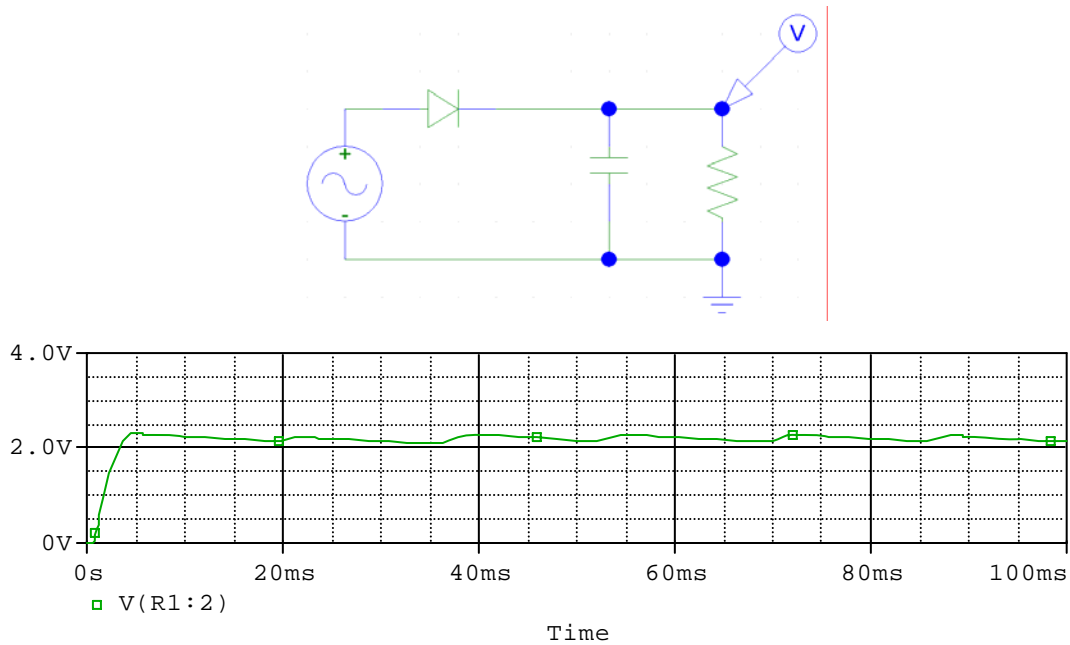
The schematic below shows the same 3V sinusoidal voltage source; however, a diode is rectifying this circuit. The waveform shows the half-wave rectification.



**Figure 22. Diode Applied to Sinusoidal Voltage Source (half-wave rectification)**

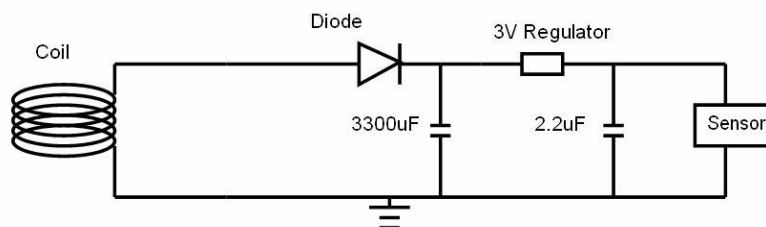
Full-wave rectification would give a more efficient use of power. All power, both positive and negative spikes shown in the waveform of Figure 19 would be utilized with full-wave rectification instead of just chopping off the bottom half as with half-wave rectification. However, more power is required to use a full-wave rectifier because two diodes are used at any given time instead of just one. A single diode has a 0.7V drop associated with it. A full-wave rectifier has a 1.4V drop associated with it because it uses two diodes. The team felt that the extra 0.7V drop would have been detrimental to the system. The minimum vehicle speed at which the sensors would go operational would have necessarily increased due to the extra power needs. The team felt it was important to keep the minimum operational speed as low as possible.

Next, a capacitor was added between the load and reference to smooth out waveform oscillations. The capacitor imparts DC behavior onto the power generation system. One can think of the power pulses provided by the magnet and coil as water drops. A capacitor acts as a bucket to catch these “drops” of power, and it allows the power drops to leak through a hole in the bottom of the “bucket” via a continuous stream of power. The schematic below shows the capacitor implemented into the power regulation circuit. The waveform shows that the original sinusoidal voltage signal has been transformed to a DC signal.



**Figure 23. Filtering Capacitor Applied — Effective DC Voltage Obtained**

Once DC power behavior was accomplished, the next problem the team faced was voltage regulation. A higher wheel speed corresponds to a greater change in flux and a consequent greater voltage at the coil leads. As stated above, the sensors used for the project required 3 volts DC. A voltage above 3V was not desirable for fear that the sensor might be damaged. DC-DC voltage regulators were used to ensure that the proper voltage level (3VDC) was applied to the sensors. The particular voltage regulators used for this project (National Instruments LP2950) had a “sawtooth” waveform output associated with them. Thus, a small filtering capacitor (2.2uF) was required to be across the voltage regulator output and the reference voltage. Using a relatively large electrolytic capacitor (3300uF) in the power regulation circuit for main power storage, the team successfully powered a tire pressure sensor using a magnet and coil. The circuit as it is described above is shown in the figure below. Though this regulation circuit gave limited success, the power regulation project was not complete.



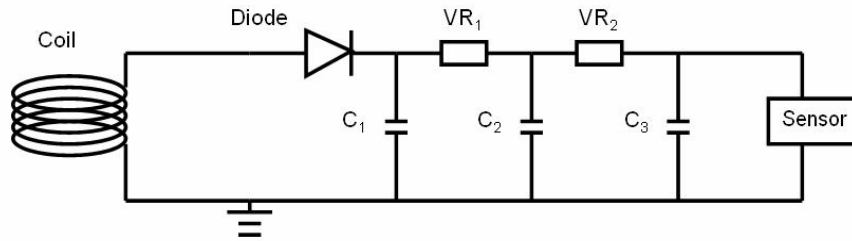
**Figure 24. 3V Regulation Protects Sensor**

Proper sensor function using the proposed power system required that the wheel spin in order for power to be generated. Once the wheel stopped spinning, power would cease to be generated, and the

sensor would cease to function. A proposed solution to this problem was the use of a super capacitor for main power storage. These capacitors have very large capacitances, and they are capable of powering low-power applications for long periods of time. The team obtained several super capacitors of various capacitances, and testing found that these capacitors did not charge to a working voltage in an acceptable amount of time. Also, super capacitor discharge times were not as long as the team had hoped they would be. The team desired a discharge time of about ten hours, which would allow a system owner to sleep through the night, come out to their vehicle, and still have power at their tire pressure sensors. However, super capacitor testing showed that a ten hour discharge time could not be attained with the team's specific sensor application. Super capacitor charge and discharge tests are shown in Appendix 12. Another reason that super capacitors were not a feasible option is that they are relatively expensive (see Appendix 13 for super capacitor pricing), even when they are purchased in large quantities. For these reasons, the team decided to use electrolytic capacitors for the power regulation element of the project. Electrolytic capacitors have much lower charge storage than super capacitors, but they are also significantly cheaper (see Appendix 14 for electrolytic capacitor pricing).

The team decided that it would be acceptable to use electrolytic capacitors as the main storage element in the power regulation circuit despite their relatively low storage capacity. The decision to use electrolytic capacitors constrained the design to a small power discharge time. This means that once the wheel stops, power to the sensor is lost quickly. This is a drawback to the design; however, when power is not generated, the last pressure signal sent before the sensor lost power is stored by the pressure display module inside the vehicle cabin. Once the wheel begins to turn and the power regulation circuit is charged, the sensor will power up, and the sensor reading on the display module will refresh.

In order to maximize discharge time and protect the storage capacitor, a second stage was added to the power regulation circuit. A 5VDC regulator was placed on the front side of the main storage capacitor. A 2.2uF capacitor was added between the input of the 5 volt regulator and the reference voltage to filter oscillations into the regulator. It was later discovered that there is an inherent capacitance of about 94pF between the 5 volt regulator input and ground, and this 2.2uF capacitor is not actually necessary. The 5 volt regulator prevents the capacitor from seeing excessive voltage levels which could cause the capacitor to fail catastrophically, and it also allows the capacitor to charge up to 5VDC. Allowing the main capacitor to charge to 5V allows for a 2V buffer (from 5V down to 3V) where the sensor is still operational even though no power is generated from the wheels. The capacitor discharges through the sensor, and the voltage level dissipates from 5V to 3VDC in about 10-15 seconds. See Appendix 15 for capacitor discharge test numbers. The power regulation circuit as it is described above is shown below:

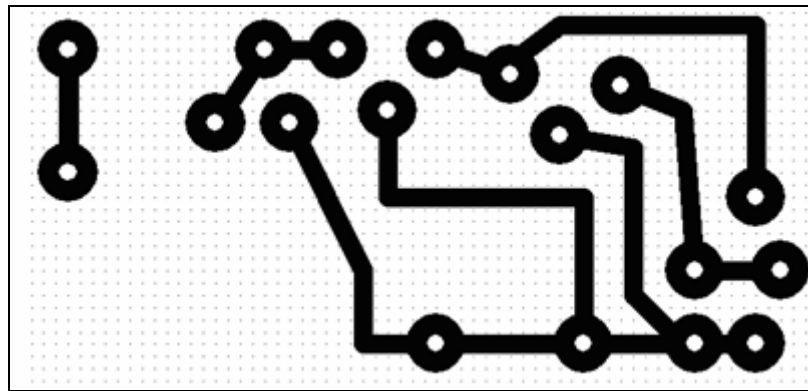


$C_1$ —2.2 $\mu$ F Capacitor       $VR_1$ —5V Voltage Regulator  
 $C_2$ —3300 $\mu$ F Capacitor       $VR_2$ —3V Voltage Regulator  
 $C_3$ —2.2 $\mu$ F Capacitor

**Figure 25. Final Circuit Layout**

## 9.5 PCB Manufacturing

In order to make the electrical design compact so that the circuit can actually fit with the sensor and inside the sensor bracket, a small printed circuit board (PCB) was manufactured. The PCB layout is shown below.

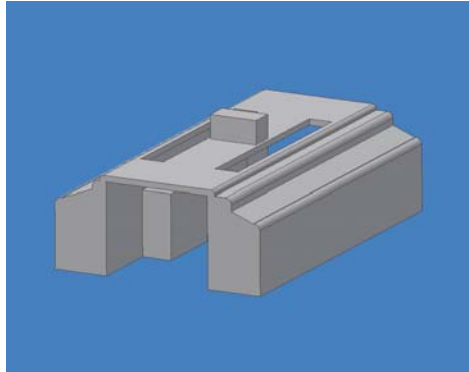


**Figure 26. PCB Layout**

## 9.6 Finite Element Analysis

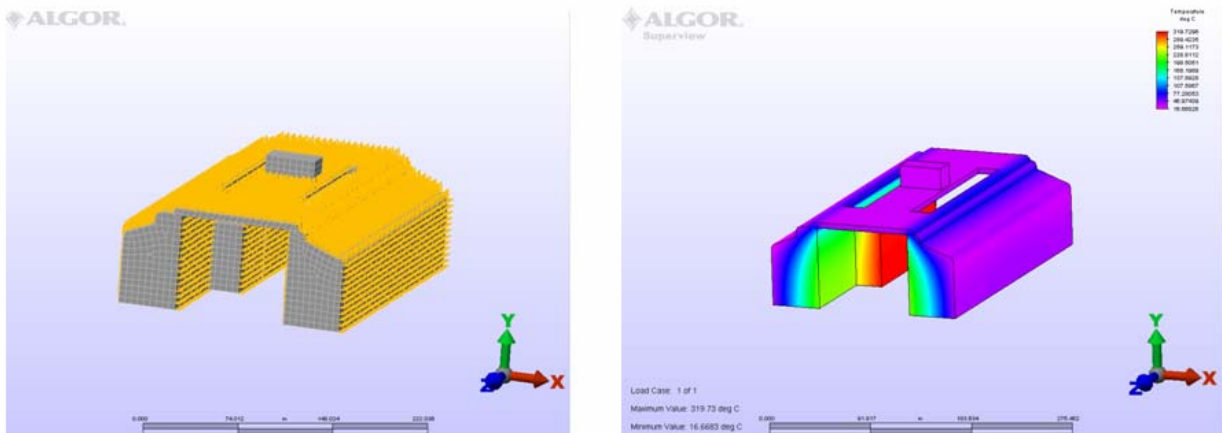
One obstacle encountered during the design process was sensor operating environment; more specifically, the magnets mounted to the brake caliper. Due to friction during braking, the temperature of the brake assembly can become very high. Final mounting consists of attaching magnets to the brake caliper. This raised the question whether or not the magnets would lose magnetic field strength at the high temperatures. A model was developed using a worst-case scenario having the magnet mounted directly to the top of a caliper on a hot day. This test would produce a maximum temperature that the magnet would

see assuming the mounting bracket did not dissipate any heat. The image below shows the CAD model that was used in the analysis.



**Figure 27. Caliper FEA Model**

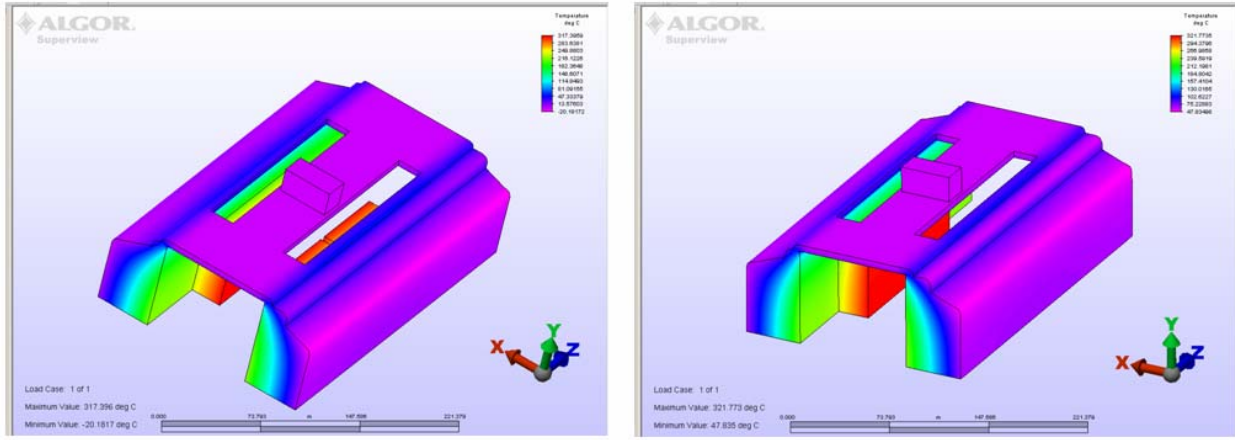
To validate FEA results, one group member drove a car around doing some heavy braking. The caliper temperature was measured using a laser pyrometer. This was repeated for a variety of driving and braking conditions and then compared to similar FEA results. The results from real world testing matched FEA results. The images below show the heating and cooling loads that were applied to the model, as well as the results of the initial model.



**Figure 28. Load Diagram (Left) and Thermal Distribution (Right)**

Convective loads were applied to the exterior surfaces of the caliper to model heat loss due to air running over the surface. Braking heat was modeled as a radiation load applied to the inside of the surfaces of the caliper, using different view factors depending on the surface. This model led to a temperature of approximately 29°C at the interface between the magnet and the caliper.

Once the model was verified, other simulations were run with higher and lower ambient air temperatures. The extreme low test assumed  $-20^{\circ}\text{C}$  air and the extreme high test assumed  $40^{\circ}\text{C}$  air. The images below show the results and temperature distributions for each model.

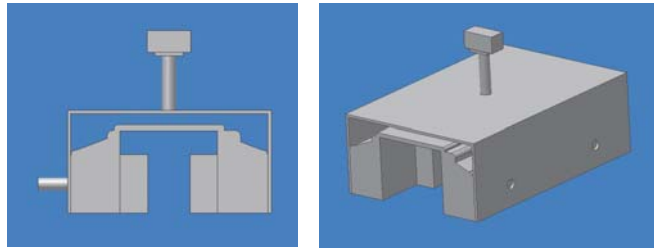


**Figure 29. -20C Temperature Results (Left) and 40C Temperature Results (Right)**

Though there was a similar temperature distribution in the setups, the interface temperatures varied by over  $60^{\circ}\text{C}$ . For the cold model, the interface temperature was approximately  $2^{\circ}\text{C}$ . For the hot model, the interface temperature was approximately  $65^{\circ}\text{C}$ . The magnets that were purchased have a max temperature rating of  $80^{\circ}\text{C}$  before their magnetism begins to fade. From the finite element analysis it was shown that the proposed mounting solution does not degrade magnet performance due to temperature.

## 9.7 Mounting

One of the mechanical challenges of this project was mounting the magnets. The design called for the magnets to be mounted inside the wheel well. The wheel well of a car is a very harsh environment that experiences many types of mechanical and thermal stresses. It also has very limited space. The magnet mounting design had to be robust to handle environmental stresses and compact so that it could fit inside the wheel well. The team produced two ideas for mounting magnets inside the wheel well. One mounting option adapts a magnet mounting bracket to a brake caliper as an aftermarket addition. The bracket would be secured to the caliper using the existing caliper mounting holes; it holds a threaded boss that allows fine magnet height adjustments for different vehicles. Since the power in the coil heavily depends on the proximity of the magnet to the coil, it is important that the magnet height be adjustable for vehicle portability. The figure below shows a prototype drawing of the aftermarket bracket design.



**Figure 30. Aftermarket Magnet Bracket**

The other design idea would be implemented during brake manufacturing. The production design would implement a threaded boss either welded or cast right onto the caliper. This would be a simple yet robust design that would still allow for the use of an adjustable rod to set magnet height. The magnets are mounted on a long platform contoured to the curvature of the wheel. The platform allows two sets of magnets to be mounted on each caliper while keeping enough distance between the magnets to keep the fields from interfering with each other. The image below shows a picture of a production model.



**Figure 31. Production Bracket Assembly**

## 10. Christian Perspective

A moral perspective is important in any undertaking in life, including technological design. Christian engineers in particular have an obligation to consider the ethical implications of their ideas and products. The design norms presented in lecture give a guide to conscious decision-making with respect to engineering design. Several design norms are apparent in the implementation of this particular project: stewardship, caring, and cultural appropriateness.

First, stewardship could be defined as properly managing the resources one is given. Design of a battery-free device displays this idea of stewardship through consciously trying to conserve natural resources. By designing an alternative power generation system for tire pressure sensors, the need for batteries will hopefully be eliminated, thereby reducing the amount of waste to landfills. Secondly, the project saves energy. The magnetic induction design essentially transforms energy from one form to another. The induction method increases energy efficiency associated with a moving automobile by converting kinetic energy that would normally be wasted into electric energy.

The design norm of cultural appropriateness is also evident in the new design. The pressure sensor power system could be applied to any automobile because all automobiles use pressurized tires. Most families in the United States have at least one automobile, and many have multiple vehicles. The proposed technology could easily be used by millions of American drivers if it were implemented by automotive manufacturers.

Finally, the proposed design also addresses the design norm of caring. People that cannot afford to replace their TPMS would be at a disadvantage with a conventional system. By prolonging the working life of tire pressure sensors, the new pressure sensor power system increases the safety of automobiles. In extreme cases, knowledge of tire pressure could prevent a blowout and save lives.

## 11. Costs

Team 8  
 Preliminary Budget  
 11/11/2005

### Project Expenses:

Sensors/Sensor System	\$65
Batteries	\$0
Test Apparatus:	\$0
Steel	(buy)
Electric motor	(borrow)
Wheels	(have)
Bearing	(buy)
Wheels studs	(buy)
Misc. hardware	(buy)
Magnets	\$30
Coils/Wires	\$0
Electronic Components	\$91
Contingency expenses	\$60
Total Cost:	\$246

### R&D Costs

<b>Labor</b>		<b>\$20/hr</b>
Total Hrs	(24hrs/week)	1080
Total Cost		\$21,600

<b>Professor Time</b>		<b>\$30/hr</b>
	45 hrs	\$1,350

<b>Industrial consultant time</b>		<b>\$40/hr</b>
JCI	2 hrs	\$80
Greg Bock	2 hrs	\$80
<b>Subtotal: Labor Cost</b>		<b>\$160</b>

Total Material Cost:	\$246
Labor Cost:	\$23,110
<b>Total Cost:</b>	<b>\$23,356</b>

## References

1. *Amazing Magnets*. <http://www.amazingmagnets.com/index.asp>.
2. DeGaspari, John. *Mechanical Engineering Magazine Online*.  
<http://www.memagazine.org/backissues/april05/features/pumpedup/pumpedup.html>.
3. Goto, Hyroyuki. "Feasibility of Using the Automatic Generating System for Quartz Watches as a Leadless Pacemaker Power Source." *Medical & Biological Engineering & Computing* 37, no. 3 (1999): 377-80.
4. Machine Design Magazine. "Where the Smart Rubber Meets the Road." *Machine Design*.  
<http://www.machinedesign.com/ASP/strArticleID/56605/strSite/MDSite/viewSelectedArticle.asp>.
5. Mark Michmerhuizen – Johnson Controls, Holland
6. Steve Platt – Professor of Physics, Calvin College
7. Steve Ramsey – Pridgeon and Clay, Grand Rapids
8. *SuperLogics: Simplifying Data Acquisition*. <http://www.superlogics.com/pressure-sensor/pressure-sensors/93.htm>.
9. Varadan, Vijay K. "Design and Development of Passive MEMS-IDT Sensors for Continuous Monitoring of Tire Pressure." *Proceedings of SPIE - the International Society for Optical Engineering* 4236 (2001): 242-51.
10. Wyczalek, Floyd A. "Electric Vehicle Regenerative Braking." *Proceedings of the Intersociety Energy Conversion Engineering Conference* (1992): 3.185-90.

## Appendix 1: Magnet Pricing [1]



[More Info](#)

D063A-AU ~ 1/8" Dia x 1/16" Thick NdFeB Disc Magnet, Au plated.  
(1 Item = 100 magnets)  
Price US\$12.00

Qty  
< 1 >

[buy](#)



[More Info](#)

D063B ~ 1/4" Dia x 1/16" Thick NdFeB Disc Magnet, Ni-Cu-Ni plated.  
(1 Item = 50 magnets)  
Price US\$7.00

Qty  
< 1 >

[buy](#)



[More Info](#)

D063C ~ 3/8" Dia x 1/16" Thick NdFeB Disc Magnet, Ni-Cu-Ni plated.  
(1 Item = 50 magnets)  
Price US\$10.00

Qty  
< 1 >

[buy](#)

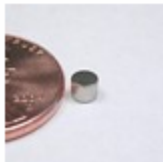


[More Info](#)

D063D ~ 1/2" Dia x 1/16" Thick NdFeB Disc Magnet, Ni-Cu-Ni plated.  
(1 Item = 50 magnets)  
Price US\$15.30

Qty  
< 1 >

[buy](#)



[More Info](#)

D094A ~ 1/8" Dia x 3/32" Thick NdFeB Disc Magnet, Ni-Cu-Ni plated.  
(1 Item = 80 magnets)  
Price US\$8.40

Qty  
< 1 >

[buy](#)

## Appendix 2.a: Preliminary Calculations and Magnet Specifications

$$d = 0.00635 \text{ [m]}$$

$$a = 0.25 \cdot 3.14 \cdot d^2$$

$$n = 500$$

$$t = \frac{l}{n} \cdot \left| 39.3701 \cdot \frac{\text{in}}{\text{m}} \right|$$

$$l = 0.0508 \text{ [m]}$$

$$\text{emf} = 3 \text{ [V]}$$

$$\text{emf} = n \cdot a \cdot \frac{\delta_b}{\delta_t}$$

$$\text{speed} = 13.4 \text{ [m/sec]}$$

$$\text{diam} = 0.6604 \text{ [m]}$$

$$\text{circ} = 3.14 \cdot \text{diam}$$

$$\text{RPM} = \frac{\text{speed}}{\text{circ}} \cdot 60 \text{ [sec/min]}$$

$$\delta_t = \frac{l}{\text{speed}}$$

$$\text{req}_b = \delta_b \cdot \left| 10000 \cdot \frac{\text{gauss}}{\text{tesla}} \right|$$

Unit Settings: [kJ]/[C]/[kPa]/[kg]/[degrees]

$$a = 0.00003165 \text{ [m}^2\text{]}$$

$$\text{circ} = 2.074 \text{ [m]}$$

$$d = 0.00635 \text{ [m]}$$

$$\delta_b = 0.7186 \text{ [Tesla]}$$

$$\delta_t = 0.003791 \text{ [sec]}$$

$$\text{diam} = 0.6604 \text{ [m]}$$

$$\text{emf} = 3 \text{ [V]}$$

$$l = 0.0508 \text{ [m]}$$

$$n = 500$$

$$\text{req}_b = 7186 \text{ [gauss]}$$

$$\text{RPM} = 387.7 \text{ [1/min]}$$

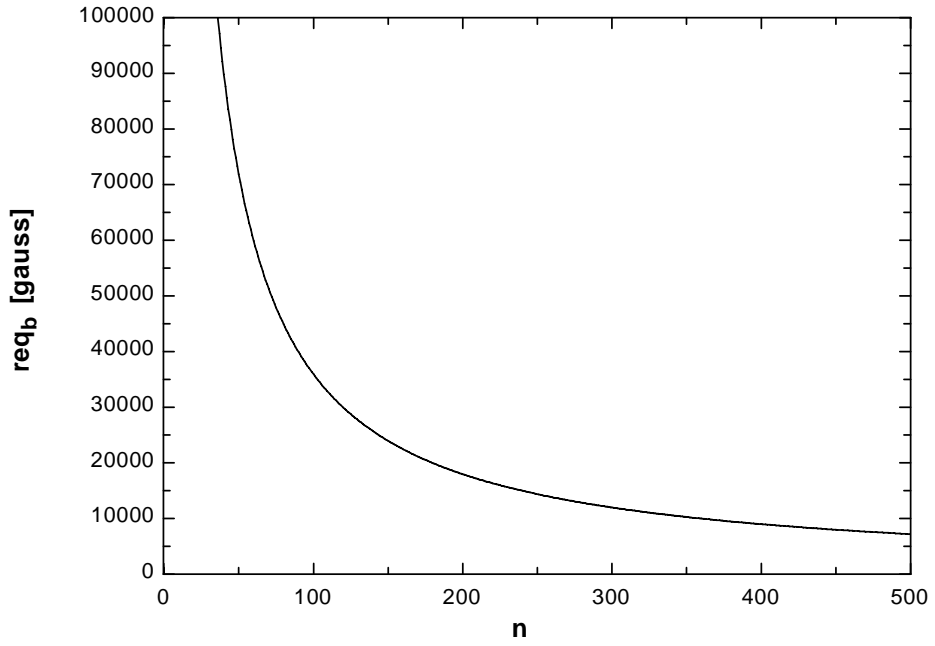
$$\text{speed} = 13.4 \text{ [m/sec]}$$

$$t = 0.004 \text{ [in]}$$

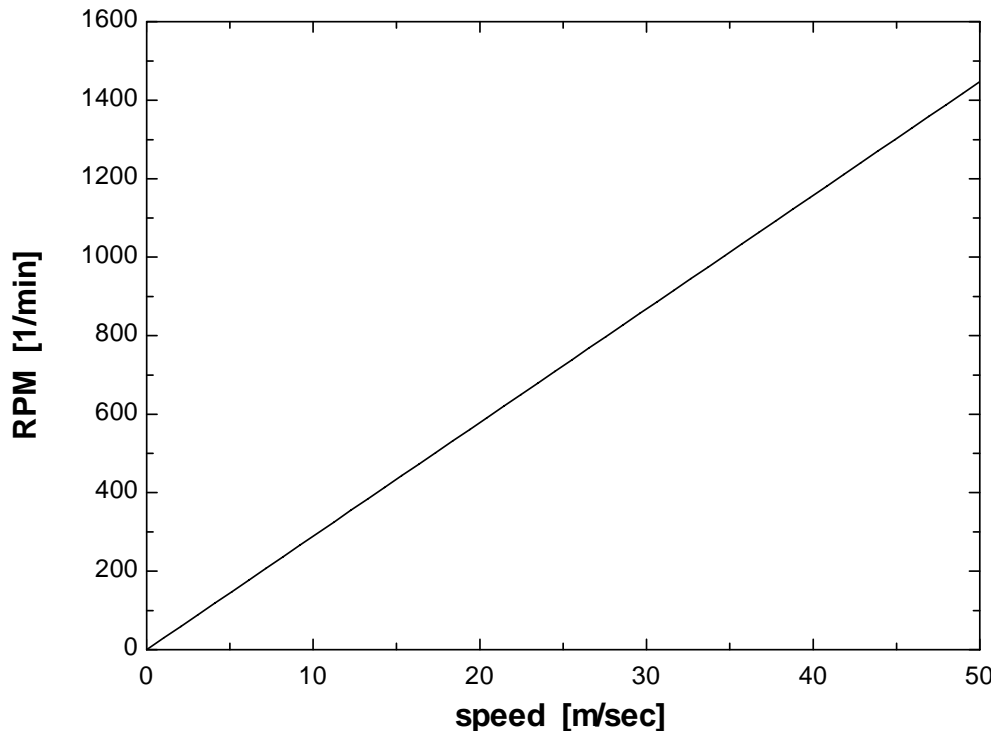
No unit problems were detected.

Calculation time = .0 sec

## Appendix 2.b: Preliminary Correlations












Required Magnetic Field Strength (req<sub>b</sub>) Vs. Number of Turns in Coil (n)



Motor Speed (RPM) Vs. Vehicle Speed (m/sec)

## Appendix 3: Piezoelectric Specifications [8]

	Part Number ↓	Description	Price ↓
	<a href="#">Press-ICP-2300V6</a>	10,000 psi range, .5 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$375.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2300V5</a>	5000 psi range, 1 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$375.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2300V4</a>	1000 psi range, 5 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$375.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2300V3</a>	500 psi range, 10 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$375.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2300V1</a>	250 psi range, 20 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$375.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2200V1</a>	100 psi range, 50 mV/psi, acceleration compensated, .217 diameter diaphragm <a href="#">...more &gt;&gt;</a>	<b>\$385.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2013V</a>	2.5 psi range, 2000 mV/psi, microphone, 78.7 db resolution <a href="#">...more &gt;&gt;</a>	<b>\$575.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2005V</a>	50 psi range, 100 mV/psi, acceleration compensated, TNC connector, 1/8-27 NPT mount <a href="#">...more &gt;&gt;</a>	<b>\$599.00</b> <a href="#">Add to Cart</a>
	<a href="#">Press-ICP-2011V</a>	1000 psi range, 5 mV/psi, in cylinder engine combustion sensor <a href="#">...more &gt;&gt;</a>	<b>\$765.00</b> <a href="#">Add to Cart</a>

## Appendix 4: Thermocouple Specifications (Type E)

Thermoelectric Voltage in Millivolts																									
°C										°C															
-10	-9	-8	-7	-6	-5	-4	-3	-2	-1	0	0	1	2	3	4	5	6	7	8	9	10				
-260	-9.835	-9.833	-9.831	-9.829	-9.825	-9.821	-9.817	-9.813	-9.809	-9.802	-9.797	-260	350	24.964	25.044	25.123	25.202	25.281	25.360	25.440	25.519	25.598	25.678	25.757	350
-250	-9.797	-9.790	-9.784	-9.777	-9.770	-9.762	-9.754	-9.746	-9.737	-9.729	-9.718	-250	360	25.757	25.836	25.916	25.995	26.075	26.154	26.233	26.313	26.392	26.472	26.552	360
-240	-9.718	-9.709	-9.698	-9.688	-9.677	-9.666	-9.654	-9.642	-9.630	-9.617	-9.604	-240	370	26.552	26.631	26.711	26.790	26.870	26.950	27.029	27.109	27.189	27.269	27.349	370
-230	-9.604	-9.591	-9.577	-9.563	-9.549	-9.534	-9.519	-9.503	-9.487	-9.471	-9.455	-230	380	27.349	27.428	27.507	27.587	27.667	27.747	27.827	27.907	27.986	28.066	28.146	380
-220	-9.455	-9.438	-9.421	-9.404	-9.386	-9.369	-9.350	-9.331	-9.313	-9.293	-9.274	-220	390	28.146	28.226	28.306	28.386	28.466	28.546	28.626	28.706	28.786	28.866	28.946	390
-210	-9.274	-9.254	-9.234	-9.214	-9.193	-9.172	-9.151	-9.129	-9.107	-9.085	-9.063	-210	400	28.946	29.026	29.106	29.186	29.266	29.346	29.427	29.507	29.587	29.667	29.747	400
-200	-9.063	-9.040	-9.017	-8.994	-8.971	-8.947	-8.923	-8.899	-8.874	-8.850	-8.825	-200	410	29.747	29.827	29.908	29.988	30.068	30.148	30.229	30.309	30.389	30.470	30.550	410
-190	-8.825	-8.799	-8.774	-8.748	-8.722	-8.696	-8.669	-8.643	-8.616	-8.590	-8.561	-190	420	30.550	30.630	30.711	30.791	30.871	30.952	31.032	31.112	31.193	31.273	31.354	420
-180	-8.561	-8.533	-8.505	-8.477	-8.449	-8.420	-8.391	-8.362	-8.333	-8.303	-8.273	-180	430	31.354	31.434	31.515	31.595	31.676	31.756	31.837	31.917	31.998	32.078	32.159	430
-170	-8.273	-8.243	-8.213	-8.183	-8.152	-8.121	-8.090	-8.059	-8.027	-7.995	-7.963	-170	440	32.159	32.239	32.320	32.400	32.481	32.562	32.642	32.723	32.803	32.884	32.965	440
-160	-7.963	-7.931	-7.899	-7.866	-7.833	-7.800	-7.767	-7.733	-7.701	-7.666	-7.632	-160	450	32.965	33.045	33.126	33.207	33.287	33.368	33.449	33.529	33.610	33.691	33.772	450
-150	-7.632	-7.597	-7.563	-7.529	-7.493	-7.458	-7.423	-7.387	-7.351	-7.315	-7.279	-150	460	33.772	33.852	33.933	34.014	34.095	34.175	34.256	34.337	34.418	34.499	34.579	460
-140	-7.279	-7.243	-7.206	-7.170	-7.133	-7.096	-7.059	-7.021	-6.983	-6.945	-6.907	-140	470	34.579	34.659	34.740	34.821	34.902	34.983	35.064	35.145	35.226	35.307	35.387	470
-130	-6.907	-6.869	-6.831	-6.792	-6.753	-6.714	-6.675	-6.636	-6.596	-6.556	-6.516	-130	480	35.387	35.467	35.548	35.629	35.710	35.791	35.872	35.953	36.034	36.115	36.196	480
-120	-6.516	-6.476	-6.436	-6.396	-6.356	-6.316	-6.276	-6.236	-6.196	-6.156	-6.116	-120	490	36.196	36.277	36.358	36.439	36.520	36.601	36.682	36.763	36.844	36.924	37.005	490
-110	-6.107	-6.065	-6.023	-5.981	-5.939	-5.896	-5.853	-5.810	-5.767	-5.724	-5.681	-110	500	37.005	37.086	37.167	37.248	37.329	37.410	37.491	37.572	37.653	37.734	37.815	500
-100	-5.681	-5.637	-5.593	-5.549	-5.505	-5.461	-5.417	-5.372	-5.327	-5.282	-5.237	-100	510	37.815	37.896	37.977	38.058	38.139	38.220	38.301	38.381	38.462	38.543	38.624	510
-90	-5.237	-5.192	-5.147	-5.101	-5.055	-5.009	-4.963	-4.917	-4.871	-4.824	-4.777	-90	520	38.624	38.705	38.786	38.867	38.948	39.029	39.110	39.191	39.272	39.353	39.434	520
-80	-4.777	-4.731	-4.684	-4.636	-4.589	-4.542	-4.494	-4.446	-4.399	-4.350	-4.302	-80	530	39.434	39.515	39.596	39.677	39.758	39.839	39.920	40.001	40.082	40.163	40.243	530
-70	-4.302	-4.254	-4.205	-4.156	-4.107	-4.058	-4.009	-3.960	-3.911	-3.861	-3.811	-70	540	40.243	40.324	40.405	40.486	40.567	40.648	40.729	40.810	40.891	40.972	41.053	540
-60	-3.811	-3.761	-3.711	-3.661	-3.611	-3.561	-3.511	-3.461	-3.411	-3.361	-3.310	-60	550	41.053	41.134	41.215	41.296	41.377	41.458	41.539	41.619	41.700	41.781	41.862	550
-50	-3.306	-3.255	-3.204	-3.152	-3.100	-3.049	-2.996	-2.944	-2.892	-2.840	-2.787	-50	560	41.862	41.943	42.024	42.105	42.186	42.267	42.347	42.428	42.509	42.590	42.671	560
-40	-2.787	-2.735	-2.682	-2.629	-2.576	-2.523	-2.469	-2.416	-2.362	-2.309	-2.255	-40	570	42.671	42.752	42.833	42.914	42.995	43.076	43.157	43.238	43.319	43.400	43.481	570
-30	-2.255	-2.201	-2.147	-2.093	-2.039	-1.984	-1.929	-1.874	-1.820	-1.765	-1.709	-30	580	43.481	43.562	43.643	43.724	43.805	43.886	43.967	44.048	44.129	44.210	44.291	580
-20	-1.709	-1.654	-1.599	-1.543	-1.488	-1.432	-1.376	-1.320	-1.264	-1.208	-1.152	-20	590	44.291	44.372	44.453	44.534	44.615	44.696	44.777	44.858	44.939	45.020	45.101	590
-10	-1.152	-1.095	-1.039	-0.982	-0.925	-0.869	-0.811	-0.754	-0.697	-0.639	-0.582	-10	600	45.101	45.182	45.263	45.344	45.425	45.506	45.587	45.668	45.749	45.830	45.911	600
0	-0.582	-0.524	-0.466	-0.408	-0.350	-0.292	-0.234	-0.176	-0.117	-0.059	0.000	0	610	45.911	46.000	46.089	46.178	46.267	46.356	46.445	46.534	46.623	46.712	46.801	610
0	0.000	0.059	0.116	0.176	0.235	0.294	0.354	0.413	0.472	0.532	0.591	0	620	46.801	46.890	46.979	47.068	47.157	47.246	47.335	47.424	47.513	47.602	47.691	620
10	0.591	0.651	0.711	0.770	0.830	0.890	0.950	1.010	1.071	1.131	1.192	10	630	47.691	47.780	47.869	47.958	48.047	48.136	48.225	48.314	48.403	48.492	48.581	630
20	1.192	1.252	1.313	1.373	1.434	1.495	1.556	1.617	1.678	1.740	1.802	20	640	48.581	48.670	48.759	48.848	48.937	49.026	49.115	49.204	49.293	49.382	49.471	640
30	1.801	1.862	1.924	1.986	2.047	2.109	2.171	2.233	2.295	2.357	2.420	30	650	49.471	49.560	49.649	49.738	49.827	49.916	50.005	50.094	50.183	50.272	50.361	650
40	2.420	2.482	2.545	2.607	2.670	2.733	2.796	2.859	2.921	2.984	3.048	40	660	50.361	50.450	50.539	50.628	50.717	50.806	50.895	50.984	51.073	51.162	51.251	660
50	3.048	3.111	3.174	3.238	3.301	3.365	3.429	3.492	3.556	3.620	3.685	50	670	51.251	51.340	51.429	51.518	51.607	51.696	51.785	51.874	51.963	52.052	52.141	670
60	3.685	3.749	3.813	3.877	3.942	4.006	4.071	4.136	4.200	4.265	4.330	60	680	52.141	52.230	52.319	52.408	52.497	52.586	52.675	52.764	52.853	52.942	53.031	680
70	4.330	4.395	4.460	4.525	4.591	4.656	4.722	4.788	4.853	4.919	4.985	70	690	53.031	53.120	53.209	53.298	53.387	53.476	53.565	53.654	53.743	53.832	53.921	690
80	4.985	5.051	5.117	5.183	5.249	5.315	5.382	5.448	5.514	5.581	5.648	80	700	53.921	54.010	54.099	54.188	54.277	54.366	54.455	54.544	54.633	54.722	54.811	700
90	5.648	5.714	5.781	5.848	5.915	5.982	6.049	6.117	6.184	6.251	6.319	90	710	54.811	54.900	54.989	55.078	55.167	55.256	55.345	55.434	55.523	55.612	55.701	710
100	6.319	6.386	6.454	6.522	6.590	6.658	6.725	6.794	6.862	6.930	6.998	100	720	55.701	55.790	55.879	55.968	56.057	56.146	56.235	56.324	56.413	56.502	56.591	720
110	6.998	7.066	7.135	7.203	7.272	7.341	7.409	7.478	7.547	7.616	7.685	110	730	56.591	56.680	56.769	56.858	56.947	57.036	57.125	57.214	57.303	57.392	57.481	730
120	7.685	7.754	7.823	7.892	7.962	8.031	8.101	8.170	8.240	8.309	8.379	120	740	57.481	57.570	57.659	57.748	57.837	57.926	58.015	58.104	58.193	58.282	58.371	740
130	8.379	8.449	8.519	8.589	8.659	8.729	8.799	8.869	8.940	9.010	9.081	130	750	58.371	58.460	58.549	58.638	58.727	58.816	58.905	58.994	59.083	59.172	59.261	750
140	9.081	9.151	9.222	9.292	9.363	9.434	9.505	9.576	9.647	9.718	9.789	140	760	59.261	59.350	59.439	59.528	59.617	59.706	59.795	59.884	59.973	60.062	60.151	760
150	9.799	9.869	9.939	10.009	10.079	10.149	10.219	10.289	10.360	10.430	10.500	150	770	60.151	60.240	60.329	60.418	60.507	60.596	60.685	60.774	60.863	60.952	61.041	770
160	10.503	10.573	10.643	10.713	10.783	10.853	10.923	11.000	11.070	11.152	11.224	160	780	61.041	61.130	61.219	61.308	61.397	61.486	61.575	61.664	61.753	61.842	61.931	780
170	11.224	11.297	11.369	11.442	11.514	11.587	11.660	11.733	11.805	11.878	11.951	170	790	61.931	62.020	62.109	62.198	62.287	62.376	62.465	62.554	62.643	62.732	62.821	790

## Appendix 5: List of Potential Customers

1. Auto Makers
  - a. BMW
  - b. DCX
  - c. Ford
  - d. Freightliner
  - e. GM
  - f. Honda
  - g. Hyundai
  - h. International
  - i. Kenworth
  - j. Kia
  - k. Nissan
  - l. Peterbilt
  - m. Toyota
  - n. VW
  - o. Western
  
2. Tire Pressure Monitoring System Makers
  - a. American Products Company
  - b. Beru
  - c. Doran Pressure Pro
  - d. Entire Solutions
  - e. Fleetwood Industries
  - f. Freescale
  - g. Orange-Electronic
  - h. Pacific
  - i. Schrader
  - j. Smartire

## Appendix 6: Number of New Cars Sold Yearly (1986-2004)

EconStats™ Your Best Source for Economic and Financial Data.														
New Vehicle Sales by Year and by manufacturer. Sales in USA only.														
SALES														
Monthly Sales data. Sources: MADA and EconStats™														
You are at --> <a href="#">Yearly Sales data</a> . Sources: MADA (May 2004) and EconStats™														
PRODUCTION														
Monthly production data. Sources: US Federal Reserve and EconStats™														
Yearly production data. Sources: US Federal Reserve and EconStats™														
Frequency: Yearly														
Source: Automotive News														
MADA Industry Analysis Division														
http://www.mada.org/pdf/ND_TMVD.pdf														
File : wauto_a														
Year	new cars	light trucks, (vans, pick- ,ups & SUVs)	total	avg retail sell price	New-Vehicle Sales by Manufacturer									
					Daimler	Chrysler	Ford	General	Toyota	Honda	Nissan	Volks-	other	
												wagen,	imports	
2004	7505900	9360600	16866500	\$ 28050	2206000	3271100	4657400	2060050	1394400	855000	334050	2088500		
2003	7609600	9024900	16634700	\$ 27850	2127450	3437700	4716050	1866300	1349850	794800	389100	1953450		
2002	8103200	8714300	16814500	\$ 26150	2205450	3576250	4815150	1756150	1247850	739850	423850	2052950		
2001	8422600	8699300	17121900	\$ 25800	2273200	4115600	4852500	1741300	1207600	703700	438900	1989200		
2000	8646900	8502800	17349700	\$ 24923	2522700	4147700	4911700	1619200	1158900	752800	435900	1800800		
1999	8698600	8197200	16895800	\$ 24450	2638600	4115600	4974600	1475400	1076900	677900	381500	1555300		
1998	8137400	7404500	15541900	\$ 23600	2510000	3860200	4570100	1361000	1009600	621600	267200	1342300		
1997	8272100	6858100	15130200	\$ 22650	2303800	3807100	4734100	1230100	940400	728400	172000	1214400		
1996	8526600	6570400	15097200	\$ 21900	2450800	3834400	4743600	1159700	843900	749800	163300	1142700		
1995	8635000	6093100	14728100	\$ 20450	2164300	3801000	4841600	1083400	794600	770300	106600	1166300		
1994	8990500	6068100	15058600	\$ 19200	2204000	3818100	5015900	1088100	788200	774300	109600	1260400		
1993	8517900	5378100	13896000	\$ 18200	2047800	3562400	4667000	1033200	717400	687700	62100	1118400		
1992	8213100	4647400	12860500	\$ 17100	1713000	3192500	4397500	1023600	768800	585500	90600	1089000		
1991	8174700	4135300	12310000	\$ 16050	1507700	2867400	4319700	1010500	803400	583400	109000	1109000		
1990	9300200	4557500	13857700	\$ 15900	1698100	3317100	4934300	1058000	854900	621600	157500	1216300		
1989	9777400	4763000	14540400	\$ 15400	2004000	3579900	5106200	945400	783100	664200	154900	1302700		
1988	10453000	4921900	15374900	\$ 14100	2208100	3751900	5511400	936000	769000	642500	197200	1359000		
1987	10187500	4706200	14893700	\$ 13450	2013000	3459800	5213200	932400	738300	742200	243700	1551100		
1986	na	na	na	\$ 12950										

## Appendix 7: Direct Material and Labor Cost

Item	Quantity	Unit Price	
reg - 3V	25000	0.3372	digkey
reg - 5V	25000	0.28175	digkey
cap - 2.2uF	25000	0.045	digkey
cap - 2.2uF	25000	0.045	digkey
cap - 3.3mF	25000	0.1608	digkey
diode	25000	0.0552	digkey
pcb	25000	0.010333	PCB123
coil	25000	0.383972	Paramount Wire Co.
		0.975	
		<b>Material Cost / Wheel</b>	
		5.219255	

**Total Direct Material - 4 Wheels**  
20.87702

**Labor/Overhead**  
\$40/hr.

**Work Time / Unit**  
0.25 hrs.

**Total Labor Cost / Unit**  
\$10

## Appendix 8: Sample Shipping Quote

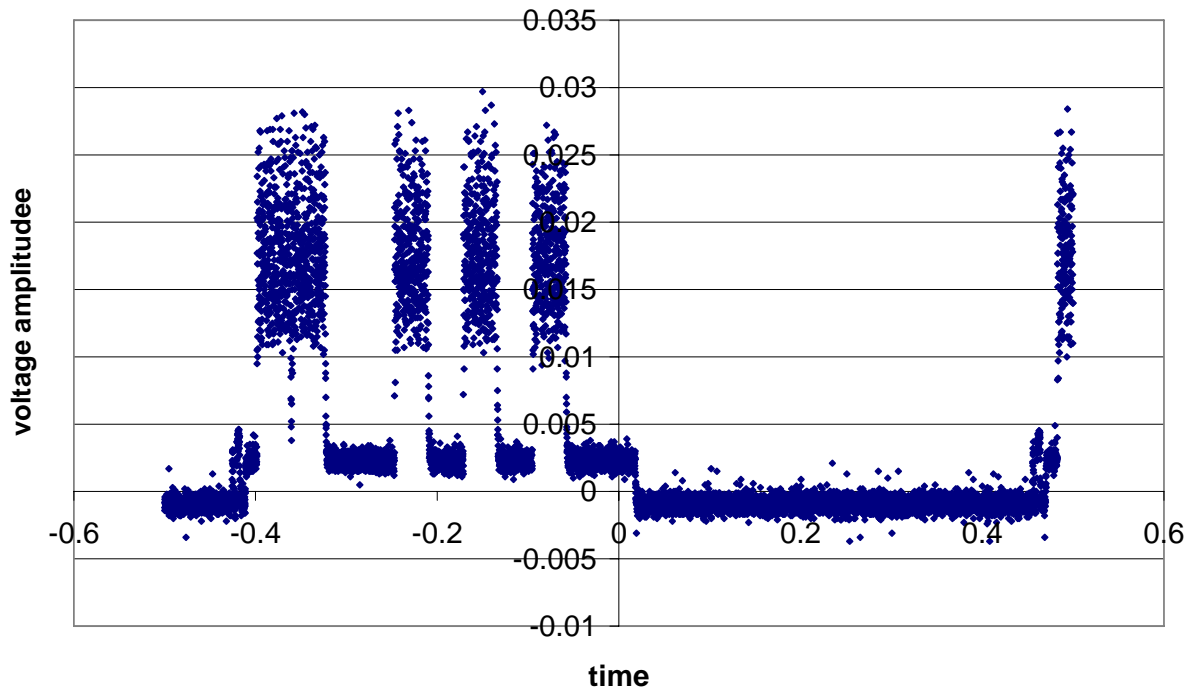
(from Grand Rapids, MI to Lake Worth, FL)



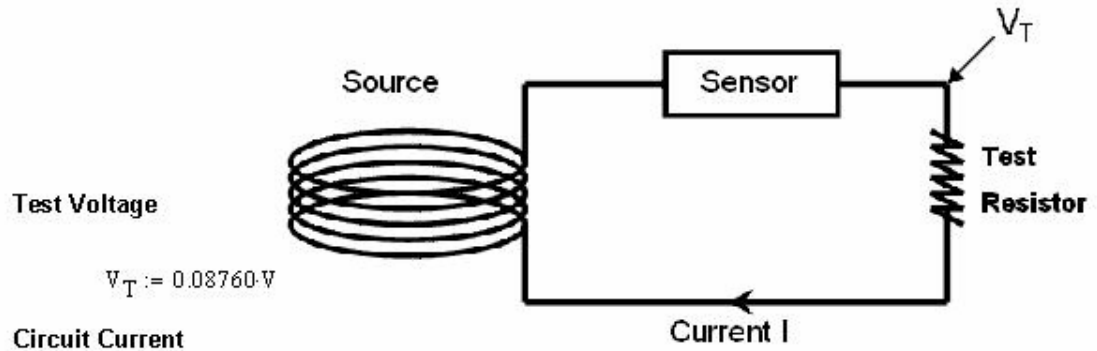
[HOME](#) [INSTANT QUOTE](#) [MY ACCOUNT](#) [TRACK SHIPMENTS](#) [SHIPPING](#) [PACKAGING](#) [FULFILLMENT](#) [NEW CUSTOMERS](#)

SHIPMENT SPECIFICATIONS		
<b>From:</b> Grand Rapids, MI (49506)	<b>Pieces:</b>	1
<b>To:</b> Lake Worth, FL (33460)	<b>Weight:</b>	3500
<b>Distance:</b> 1169 Miles	<b>Dim Weight:</b>	356
	<b>Dims:</b>	48" x 48" x 30"
	<b>Freight Class:</b>	50 estimated
	<b>Declared Value:</b>	None
	<b>Shipment Description:</b>	electronics
PLEASE SELECT A SERVICE OPTION		
<b>Type:</b>	<b>Transit Time:</b>	<b>Base Price:</b>
<input type="radio"/> Standard LTL	3-7 Days	\$1251.65
<input type="radio"/> Three Day Freight	3 Days	\$3030.25

### Appendix 9 : Test Resistor Power Pulse Period



## Appendix 10: Sensor Power Calculations Inferred from Appendix 9



Test Voltage

$$V_T := 0.08760 \text{ V}$$

Circuit Current

$$I := \frac{V_T}{99 \text{ ohm}}$$

$$I = 8.84848 \times 10^{-4} \text{ A}$$

Sensor Resistance

$$R_{\text{sensor}} := \frac{2.995 \text{ V} - V_T}{I}$$

$$R_{\text{sensor}} = 3.286 \times 10^3 \Omega$$

Power at Each Pulse

$$P_{\text{pulse}} := I^2 \cdot R_{\text{sensor}}$$

$$P_{\text{pulse}} = 2.573 \times 10^{-3} \text{ W}$$

Energy at Each Pulse

$$t_{\text{pulse}} := 0.4413 \text{ s}$$

$$E_{\text{pulse}} := P_{\text{pulse}} \cdot t_{\text{pulse}}$$

$$E_{\text{pulse}} = 1.135 \times 10^{-3} \text{ J}$$

Total Power Consumed

$$t_{\text{period}} := 0.8756 \text{ s}$$

$$P_{\text{total}} := \frac{E_{\text{pulse}}}{t_{\text{period}}}$$

$$P_{\text{total}} = 1.297 \times 10^{-3} \text{ W}$$

## Appendix 11: Raw Power Generation

4/27/2006

Coil Voltage Across 981 Ohms                      Test Resistance =                      981 Ohms

Motor Speed (%)	Voltage Amplitude (V)	Power Pulse (W)
10	2.1	0.004495413
20	5.5	0.030835882
30	9	0.082568807
40	12	0.146788991
50	16	0.260958206

Coil Voltage Across 99 Ohms                      Test Resistance =                      99 Ohms

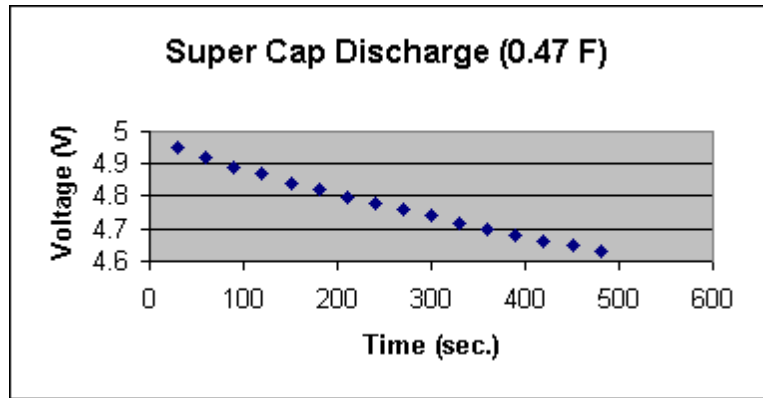
Motor Speed (%)	Voltage Amplitude (V)	Power Pulse (W)
10	1.8	0.032727273
20	5	0.252525253
30	8	0.646464646
40	11.5	1.335858586
50	13	1.707070707

## Appendix 12:

### Super Capacitor Discharge Test (1)

SuperCap Discharge (0.47F) 3/11/2006  
Drained Across 100kOhms

Time (s)	Voltage (V)
30	4.95
60	4.92
90	4.89
120	4.87
150	4.84
180	4.82
210	4.8
240	4.78
270	4.76
300	4.74
330	4.72
360	4.7
390	4.68
420	4.66
450	4.65
480	4.63



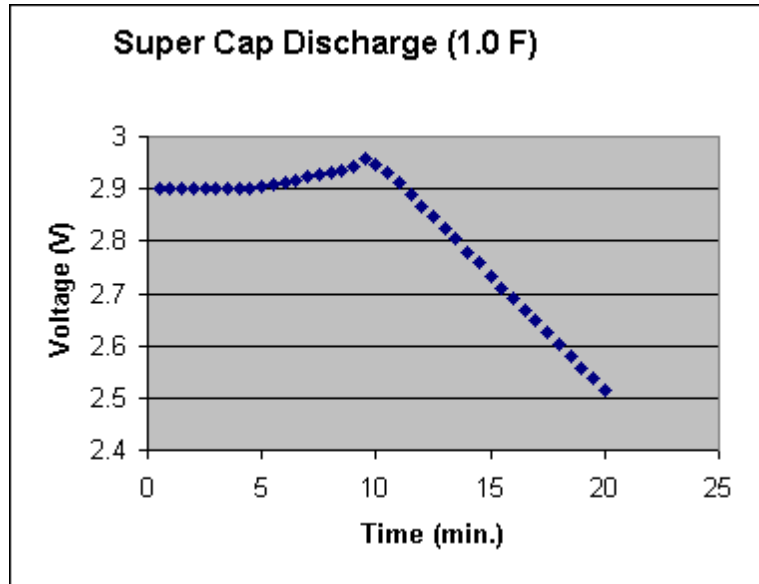
## Super Capacitor Discharge Test (2)

SuperCap Discharge 2 (0.47F)

Drained Across 1kOhm

3/29/2006

0.5	2.9
1	2.9
1.5	2.9
2	2.899
2.5	2.899
3	2.899
3.5	2.899
4	2.9
4.5	2.901
5	2.905
5.5	2.907
6	2.912
6.5	2.917
7	2.923
7.5	2.928
8	2.932
8.5	2.936
9	2.941
9.5	2.957
10	2.947
10.5	2.93
11	2.911
11.5	2.889
12	2.868
12.5	2.847
13	2.826
13.5	2.804
14	2.78
14.5	2.758
15	2.733
15.5	2.709
16	2.691
16.5	2.669
17	2.647
17.5	2.624
18	2.602
18.5	2.58
19	2.557
19.5	2.536
20	2.515

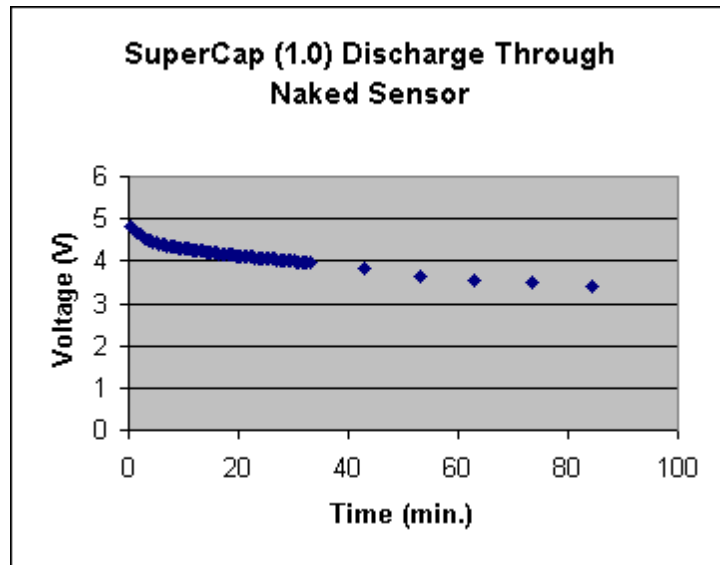


### Super Capacitor Discharge Test (3)

SuperCap Discharge (1.0 F)  
Drained Across Sensor

4/1/2006

Time (min.)	Voltage (V)
0.5	4.83
1	4.73
1.5	4.67
2	4.61
2.5	4.56
3	4.52
3.5	4.49
4	4.47
4.5	4.45
5	4.43
5.5	4.41
6	4.4
6.5	4.38
7	4.37
7.5	4.35
8	4.34
8.5	4.33
9	4.32
9.5	4.31
10	4.3
10.5	4.29
11	4.28
11.5	4.27
12	4.26
12.5	4.25
13	4.24
13.5	4.23
14	4.22
14.5	4.21
15	4.2
15.5	4.19
16	4.19
16.5	4.18
17	4.17
17.5	4.16
18	4.15
18.5	4.14
19	4.14
19.5	4.13
20	4.12
20.5	4.12
21	4.11

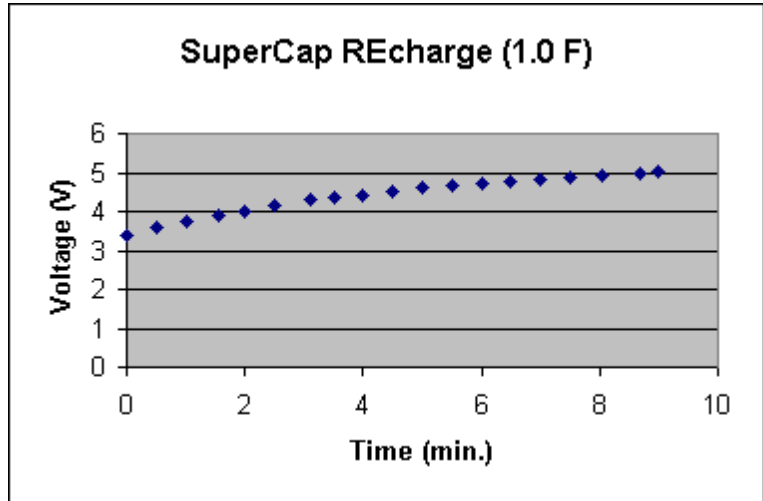


21.5	4.1
22	4.1
22.5	4.09
23	4.08
23.5	4.08
24	4.07
24.5	4.06
25	4.06
25.5	4.05
26	4.05
26.5	4.04
27	4.03
27.5	4.03
28	4.02
28.5	4.01
29	4.01
29.5	4
30	4
30.5	3.99
31	3.99
31.5	3.98
32	3.98
32.5	3.97
33	3.96
43	3.82
53	3.64
63	3.56
73.5	3.48
84.5	3.39

## Super Capacitor Recharge Test (4)

SuperCap Recharge (1.0 F), 500 turn coil, 2 sets of 2 magnets stacked

Time (min.)	Voltage(V)
0	3.36
0.5	3.59
1	3.75
1.5666	3.91
2	4.02
2.5	4.14
3.1	4.29
3.5	4.34
4	4.42
4.5	4.51
5	4.59
5.5	4.65
6	4.72
6.5	4.78
7	4.84
7.5	4.89
8.05	4.94
8.666	4.99
9	5.02



### Appendix 13: Supercapacitor Pricing

<b>Digi-Key Part Number</b>	283-2498-ND	<b>Price Break</b>	<b>Unit Price</b>	<b>Price</b>
<b>Manufacturer Part Number</b>	A1020-2R5105	1	6.24000	6.24
<b>Description</b>	CAPACITOR 1.0F 2.5V RAD AEROGEL	10	4.56000	45.60
		100	3.72000	372.00
<b>Quantity Available</b>	294	250	3.48000	870.00
		500	3.36000	1680.00
		1000	3.30000	3300.00
		2500	3.12000	7800.00
		5000	3.00000	15000.00
		10000	2.94000	29400.00
<b>All prices are in US dollars</b>				

<b>Digi-Key Part Number</b>	283-2497-ND	<b>Price Break</b>	<b>Unit Price</b>	<b>Price</b>
<b>Manufacturer Part Number</b>	A0820-2R5474	1	4.48000	4.48
<b>Description</b>	CAPACITOR .47F 2.5V RAD AEROGEL	10	3.12000	31.20
		100	2.56000	256.00
<b>Quantity Available</b>	107	250	2.40000	600.00
		500	2.28000	1140.00
		1000	2.24000	2240.00
		2500	2.12000	5300.00
		5000	2.04000	10200.00
		10000	2.00000	20000.00
<b>All prices are in US dollars</b>				

## Appendix 14: Electrolytic Capacitor Pricing

<b>Digi-Key Part Number</b>	565-1651-ND	<b>Price Break</b>	<b>Unit Price</b>	<b>Price</b>
<b>Manufacturer Part Number</b>	EKZE100ELL332MK25S	1	0.57000	0.57
<b>Description</b>		10	0.42300	4.23
<b>Quantity Available</b>	CAP 3300UF 10V ELECT KZE RAD	100	0.31080	31.08
		1000	0.17854	178.54
<b>Quantity Available</b>	168	5000	0.17193	859.63
		10000	0.16531	1653.13
<b>All prices are in US dollars</b>				

<b>Digi-Key Part Number</b>	565-1635-ND	<b>Price Break</b>	<b>Unit Price</b>	<b>Price</b>
<b>Manufacturer Part Number</b>	EKZE6R3ELL332MK20S	1	0.49000	0.49
<b>Description</b>		10	0.36100	3.61
<b>Quantity Available</b>	CAP 3300UF 6.3V ELECT KZE RAD	100	0.25820	25.82
		1000	0.14458	144.58
<b>Quantity Available</b>	1581	5000	0.13425	671.26
		10000	0.12909	1290.88
<b>All prices are in US dollars</b>				

<b>Digi-Key Part Number</b>	565-1670-ND	<b>Price Break</b>	<b>Unit Price</b>	<b>Price</b>
<b>Manufacturer Part Number</b>	EKZE160ELL332MK35S	1	0.67000	0.67
<b>Description</b>		10	0.49900	4.99
<b>Quantity Available</b>	CAP 3300UF 16V ELECT KZE RAD	100	0.36660	36.66
		1000	0.21061	210.61
<b>Quantity Available</b>	2771	5000	0.20281	1014.07
		10000	0.19501	1950.13
<b>All prices are in US dollars</b>				

## Appendix 15:

### Electrolytic Capacitor Discharge Test (1)

Capacitor Testing (sensor load)

4/19/2006

Letter Code	Capacitor		Charge Time (0-5V) sec.	Discharge Time Through Sensor Load (5-3V)	
	Capacitance	Voltage Rating			
lxz	6800uF	6.3	14	23	
			13	20	
lxz	3300uF	16	11	12	
			10	12	
kze	5600uF	10	12	17	
			11	16	
lxz	12000uF	10	18	37	
			18	36	
kze	1200uF	10	10	5	
			9	5	
kze	3300uF	10	10	11	
			10	11	
lxz	3300uF	6.3	11	11	
			10	12	
kze	3300uF	6.3	11	11	
			10	11	
lxz	1500uF	10	9	6	
			9	7	
kze	1500uF	6.3	10	6	
			9	6	
lxz	3300uF	10	10	12	
			10	12	
kze	1000uF	6.3	10	4	
			9	4	
lxz	1200uF	6.3	9	4	
			9	5	
lxz	1500uF	16	10	5	
			9	6	
kze	6800uF	6.3	12	19	
			12	19	
lxz	820uF	6.3	9	3	
			9	4	
kze	1000uF	16	9	4	
			9	4	
kze	3900uF	16	10	12	
			10	13	
lxz	6800uF	10	12	19	
			12	20	
lxz	15000uF	6.3	21	41	
			21	43	

## Electrolytic Capacitor Discharge Test (2)

Capacitor Testing

4/18/2006

Letter Code	Capacitor Capacitance	Voltage Rating	Charge Time (0 - 5V) (sec.)	Discharge Time Through 100Ohm Load (5-3V) (sec.)
lxz	6800uF	10V	13	79
lxz	15000uF	6.3V	21	185
kze	3900uF	16V	12	52
kze	6800uF	6.3V	14	79
lxz	1500uF	16V	10	21
lxz	820uF	6.3V	10	13
kze	1000uF	16V	10	14
kze	1000uF	6.3V	10	15
lxz	1200uF	6.3V	11	17
surface mount	3300uF	10V	11	40

## Electrolytic Capacitor Discharge Test (3)

Capacitor Testing

4/17/2006

Letter Code	Capacitor Capacitance	Voltage Rating	Charge Time (0 - 5V)	Discharge Time Through 100Ohm Load (5-3V)
kze	3300uF	10V	25sec	44sec
kze	3300uF	6.3V	29sec	42sec
kze	5600uF	10V	18sec	62sec
kze	1200uF	10V	13sec	18sec
lxz	1500uF	6.3V	13sec	22sec
lxz	6800uF	6.3V	17sec	84sec
lxz	12000uF	10V	22sec	144sec
lxz	1500uF	10V	13sec	21sec
lxz	3300uF	16V	14sec	43sec
lxz	3300uF	6.3V	14sec	46sec
	3300uF	10V	14sec	43sec

## Appendix 16: Motor Speed Test

Motor Speed Test with Tire On

5/2/2006

Motor Speed (%)	RPM	MPH
20	246	18.6
25	313	23.7
30	393	29.8
35	464	35.2
40	551	41.7
45	626	47.4
50	694	52.6

## Appendix 17: Voltage Regulator Input/Output Test

Voltage Regulator Test (input-output)

5/2/2006

5V Regulator

3V Regulator

Vin	Vout	Vin	Vout
0.5	0	0.5	0
1	0.01	1	0.01
1.51	1.49	1.5	1.48
2.01	1.99	2	1.98
2.51	2.49	2.51	2.49
3.01	3	3.01	2.97
3.52	3.5	3.07	2.99
4.02	4.01	1	0.01
4.52	4.5		
5.03	4.98		
5.08	5		
1	0.01		
0.5	0		

## Appendix 18: Sensor Power Pulse Test

Tests 1, 2, 3, 4 under low pressure (<15psi)  
 Test 5 under high pressure (>20psi)

Test 1		Test 2		Test 3	
Time (sec.)	Event	Time (sec.)	Event	Time (sec.)	Event
0	flatline	0	flatline	0	flatline
50	pulse	50	pulse once	50	pulse once
		105	pulse again	105	pulse again
		135	pulse continuous	135	pulse continuous
				362	flatline

Test 4		Test 5	
Time (sec.)	Event	Time (min.)	Event
0	flatline	6.38	pulse continuous
48	pulse	10.24	flatline
102	pulse	10.42	pulse continuous
158	pulse	14.32	flatline
213	pulse	14.45	pulse continuous
267	pulse	18.34	flatline
321	pulse	18.46	pulse continuous
376	pulse		

## Appendix 19 - Financial Forecast Documents:

19 A.....	2007 Balance Sheet for Each Month
19 B.....	2008 Balance Sheet for Each Quarter
19 C.....	2009 Balance Sheet for Each Quarter Ending
19 D.....	2007 Budgeted Income Statement for Each Month
19 E.....	2008/2009 Budgeted Income Statement for Each Month
19 F.....	2007 Statement of Cash Flows for Each Month
19 G.....	2008 Statement of Cash Flows for Each Month
19 H.....	2009 Statement of Cash Flows for Each Month
19 I.....	Break Even Analysis
19 J.....	Ratio Analysis

**Team 8 : QMKD Inc.  
2007 Balance Sheet  
For Each Month**

	January	February	March	April	May	June	July	August	September	October	November	December
<b>Assets</b>												
<b>Current assets:</b>												
Cash	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Accounts receivable	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000
Office Supplies	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Inventories	44,900	44,900	44,900	44,900	44,900	44,900	44,900	44,900	44,900	44,900	44,900	44,900
Total current assets	186,900	186,900	186,900	186,900	186,900	186,900	186,900	186,900	186,900	186,900	186,900	186,900
<b>Property, plant, and equipment:</b>												
Equipment	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000
Furniture & Fixtures	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Less: Accumulated depreciation	(142)	(284)	(426)	(568)	(710)	(852)	(994)	(1,136)	(1,278)	(1,420)	(1,562)	(1,704)
Net property, plant, and equipment	16,858	16,716	16,574	16,432	16,290	16,148	16,006	15,864	15,722	15,580	15,438	15,296
Total assets	\$ 203,758	\$ 203,616	\$ 203,474	\$ 203,332	\$ 203,190	\$ 203,048	\$ 202,906	\$ 202,764	\$ 202,622	\$ 202,480	\$ 202,338	\$ 202,196
<b>Liabilities and Shareholders' Equity</b>												
<b>Current liabilities:</b>												
Accounts payable	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000
Wages & Salary Payable	9,840	9,840	9,840	9,840	9,840	9,840	9,840	9,840	9,840	9,840	9,840	9,840
Notes payable-line of credit	38,500	56,940	75,380	93,820	112,260	130,700	149,140	167,580	186,020	204,460	222,900	241,340
Total current liabilities	168,340	186,780	205,220	223,660	242,100	260,540	278,980	297,420	315,860	334,300	352,740	371,180
<b>Long-term liabilities:</b>												
Notes payable	-	-	-	-	-	-	-	-	-	-	-	-
Total long-term liabilities	-	-	-	-	-	-	-	-	-	-	-	-
<b>Shareholders' equity:</b>												
Additional Paid-in Capital	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000
Retained earnings	(18,582)	(37,164)	(55,746)	(74,328)	(92,910)	(111,492)	(130,074)	(148,656)	(167,238)	(185,820)	(204,402)	(222,984)
Total shareholders' equity	35,418	16,836	(1,746)	(20,328)	(38,910)	(57,492)	(76,074)	(94,656)	(113,238)	(131,820)	(150,402)	(168,984)
Total liabilities and shareholders' equity	\$ 203,758	\$ 203,616	\$ 203,474	\$ 203,332	\$ 203,190	\$ 203,048	\$ 202,906	\$ 202,764	\$ 202,622	\$ 202,480	\$ 202,338	\$ 202,196

**Team 8 : QMKD Inc.  
2008 Balance Sheet  
For Each Quarter**

Assets	March	June	September	December
<b>Current assets:</b>				
Cash	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Accounts receivable	140,000	140,000	140,000	140,000
Office Supplies	2,000	2,000	2,000	2,000
Inventories	44,900	44,900	44,900	44,900
<b>Total current assets</b>	196,900	196,900	196,900	196,900
<b>Property, plant, and equipment:</b>				
Equipment	5,000	5,000	5,000	5,000
Furniture & Fixtures	12,000	12,000	12,000	12,000
Less: Accumulated depreciation	(2,130)	(2,556)	(2,982)	(3,408)
<b>Net property, plant, and equipment</b>				
<b>Total assets</b>	<b>\$ 211,770</b>	<b>\$ 211,344</b>	<b>\$ 210,918</b>	<b>\$ 210,492</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Current liabilities:</b>				
Accounts payable	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000
Wages & Salary Payable	9,840	9,840	9,840	9,840
Notes payable	321,412	337,484	353,556	369,628
<b>Total current liabilities</b>	451,252	467,324	483,396	499,468
<b>Long-term liabilities:</b>				
Notes payable	0	0	0	0
<b>Total long-term liabilities</b>				
<b>Shareholders' equity:</b>				
Additional Paid-in Capital	54,000	54,000	54,000	54,000
Retained earnings	(239,482)	(255,980)	(272,478)	(288,976)
<b>Total shareholders' equity</b>	(185,482)	(201,980)	(218,478)	(234,976)
<b>Total liabilities and shareholders' equity</b>	<b>\$ 211,770</b>	<b>\$ 211,344</b>	<b>\$ 210,918</b>	<b>\$ 210,492</b>

**Team 8 : QMKD Inc.**  
**2009 Balance Sheet**  
**For Each Quarter Ending**

Assets	March	June	September	December
<b>Current assets:</b>				
Cash	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Accounts receivable	150,000	150,000	150,000	150,000
Office Supplies	2,000	2,000	2,000	2,000
Inventories	50,000	50,000	50,000	50,000
<b>Total current assets</b>	212,000	212,000	212,000	212,000
<b>Property, plant, and equipment:</b>				
Equipment	5,000	5,000	5,000	5,000
Furniture & Fixtures	12,000	12,000	12,000	12,000
Less: Accumulated depreciation	(3,834)	(4,260)	(4,686)	(5,112)
<b>Net property, plant, and equipment</b>				
<b>Total assets</b>	<b>\$ 225,166</b>	<b>\$ 224,740</b>	<b>\$ 224,314</b>	<b>\$ 223,888</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Current liabilities:</b>				
Accounts payable	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000
Wages & Salary Payable	9,840	9,840	9,840	9,840
Notes payable	313,718	296,810	279,902	262,994
<b>Total current liabilities</b>	443,558	426,650	409,742	392,834
<b>Long-term liabilities:</b>				
Notes payable	0	0	0	0
<b>Total long-term liabilities</b>	0	0	0	0
<b>Shareholders' equity:</b>				
Additional Paid-in Capital	54,000	54,000	54,000	54,000
Retained earnings	(272,392)	(255,910)	(239,428)	(222,946)
<b>Total shareholders' equity</b>	(218,392)	(201,910)	(185,428)	(168,946)
<b>Total liabilities and shareholders' equity</b>	<b>\$ 225,166</b>	<b>\$ 224,740</b>	<b>\$ 224,314</b>	<b>\$ 223,888</b>

**2007 Budgeted Income Statement  
For Each Month**

	January	February	March	April	May	June	July	August	September	October	November	December	Total
<b>Sales</b>	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 260,000	\$ 3,120,000
<b>Cost of goods sold</b>	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(228,800)	(2,746,800)
<b>Materials</b>	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(4,680)	(56,160)
<b>Labor</b>	26,520	26,520	26,520	26,520	26,520	26,520	26,520	26,520	26,520	26,520	26,520	26,520	318,240
<b>Gross Margin</b>	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	0
<b>Expenses</b>	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)	(240,000)
<b>Bad debt</b>	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(1,704)
<b>Rent</b>	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(90,000)
<b>Depreciation</b>	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(2,200)	(26,400)
<b>Equipment lease</b>	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(180,000)
<b>Utilities</b>	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(18,582)	(222,984)
<b>Salaries</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Income from operations</b>	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (222,984)
<b>Income taxes</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Net income</b>	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (222,984)

**2008 Budgeted Income Statement  
For Each Month**

	<u>March</u>	<u>June</u>	<u>September</u>	<u>December</u>	<u>Total</u>
Sales	\$ 1,170,000	\$ 1,170,000	\$ 1,170,000	\$ 1,170,000	\$ 4,680,000
Cost of goods sold					
Materials	(1,029,600)	(1,029,600)	(1,029,600)	(1,029,600)	(4,118,400)
Labor	(21,060)	(21,060)	(21,060)	(21,060)	(84,240)
Gross Margin	119,340	119,340	119,340	119,340	477,360
Expenses					
Bad debt	(1,170)	(1,170)	(1,170)	(1,170)	(4,680)
Rent	(60,000)	(60,000)	(60,000)	(60,000)	(240,000)
Depreciation	(568)	(568)	(568)	(568)	(2,272)
Equipment lease	(22,500)	(22,500)	(22,500)	(22,500)	(90,000)
Utilities	(6,600)	(6,600)	(6,600)	(6,600)	(26,400)
Salaries	(45,000)	(45,000)	(45,000)	(45,000)	(180,000)
Income from operations	(16,498)	(16,498)	(16,498)	(16,498)	(65,992)
Income taxes	-	-	-	-	-
Net income	\$ (16,498)	\$ (16,498)	\$ (16,498)	\$ (16,498)	\$ (65,992)

**2009 Budgeted Income Statement  
For Each Month**

	<u>March</u>	<u>June</u>	<u>September</u>	<u>December</u>	<u>Total</u>
Sales	\$ 1,560,000	\$ 1,560,000	\$ 1,560,000	\$ 1,560,000	\$ 6,240,000
Cost of goods sold					
Materials	(1,372,800)	(1,372,800)	(1,372,800)	(1,372,800)	(5,491,200)
Labor	(28,080)	(28,080)	(28,080)	(28,080)	(112,320)
Gross Margin	159,120	159,120	159,120	159,120	636,480
Expenses					
Bad debt	(1,560)	(1,560)	(1,560)	(1,560)	(6,240)
Rent	(60,000)	(60,000)	(60,000)	(60,000)	(240,000)
Depreciation	(426)	(426)	(426)	(426)	(1,704)
Equipment lease	(22,500)	(22,500)	(22,500)	(22,500)	(90,000)
Utilities	(6,600)	(6,600)	(6,600)	(6,600)	(26,400)
Salaries	(45,000)	(45,000)	(45,000)	(45,000)	(180,000)
Income from operations	23,034	23,034	23,034	23,034	92,136
Income taxes	(6,450)	(6,450)	(6,450)	(6,450)	(25,798)
Net income	\$ 16,584	\$ 16,584	\$ 16,584	\$ 16,584	\$ 66,338

**QMKD Company**  
**2007 Statement of Cash Flows**  
**For Each Month**

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Cash Flows from Operating Activities													
Net income	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (18,582)	\$ (222,984)
Adjustments to reconcile net income to cash provided by operating activities:													
Depreciation and amortization	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(1,704)
Provision for doubtful accounts	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(260)	(3,120)
Changes in operating assets and liabilities (increase) decrease in receivables	(130,000)	-	-	-	-	-	-	-	-	-	-	-	(130,000)
(increase) decrease in other current assets & liabilities	(66,900)	-	-	-	-	-	-	-	-	-	-	-	(66,900)
Increase in accounts payable and other operating liabilities	129,840	-	-	-	-	-	-	-	-	-	-	-	129,840
Net cash provided by operating activities	(16,044)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(18,984)	(284,868)
Cash Flows from Investing Activities													
Purchase of equipment	(17,000)	-	-	-	-	-	-	-	-	-	-	-	(17,000)
Sale of equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Net cash outflows from investing activities	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash Flows from Financing Activities													
Proceeds from note payable	38,500	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	241,340
Principal payments on MP	-	-	-	-	-	-	-	-	-	-	-	-	-
Issuance of common stock	-	-	-	-	-	-	-	-	-	-	-	-	-
Net cash inflows from financing activities	38,500	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	18,440	241,340
Net cash (increase) (decrease) in cash	(17,544)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(18,988)	(231,528)
Adjustment for incorrect COGS	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash and Cash Equivalents at Month Start	17,544	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988
Cash and Cash Equivalents at Month End	-	17,544	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988	18,988

**QMKD Inc.**  
**2008 Statement of Cash Flows**  
**For Each Month**

	<u>March</u>	<u>June</u>	<u>September</u>	<u>December</u>	<u>Total</u>
<b>Cash Flows from Operative Activities</b>					
Net income	\$ (16,498)	\$ (16,498)	\$ (16,498)	\$ (16,498)	\$ (65,992.00)
Adjustments to reconcile net income to cash provided by operating activities:					
Depreciation	568	568	568	568	2,272
Provision for uncollectible accounts	1,170	1,170	1,170	1,170	4,680
Changes in operating assets and liabilities					
(Increase) decrease in receivables	(10,000)	-	-	-	(10,000)
(Increase) decrease in other current assets	-	-	-	-	-
Increase in accounts payable and other operating liabilities	-	-	-	-	-
<b>Cash provided by operating activities</b>	<b>(24,760)</b>	<b>(14,760)</b>	<b>(14,760)</b>	<b>(14,760)</b>	<b>(69,040)</b>
<b>Cash Flows from Investing Activities</b>					
Purchase of equipment	-	-	-	-	-
Sale of equipment	-	-	-	-	-
<b>Net cash outflows from investing activities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash Flows from Financing Activities</b>					
Proceeds from note payable	80,072	16,072	16,072	16,072	128,288
Principle payment on n/p	-	-	-	-	-
Issuance of common stock	-	-	-	-	-
Payment of dividends	-	-	-	-	-
<b>Net cash inflows from financing activities</b>	<b>80,072</b>	<b>16,072</b>	<b>16,072</b>	<b>16,072</b>	<b>128,288</b>
Net cash increase (decrease) in cash	55,312	1,312	1,312	1,312	59,248
<b>Cash and Cash Equivalents at Quarter Start</b>	<b>(43,528)</b>	<b>11,784</b>	<b>13,096</b>	<b>14,408</b>	<b>15,720</b>
<b>Cash and Cash Equivalents at Quarter End</b>	<b>11,784</b>	<b>13,096</b>	<b>14,408</b>	<b>15,720</b>	<b>15,720</b>

**QMKD Inc.**  
**2008 Statement of Cash Flows**  
**For Each Month**

	<u>March</u>	<u>June</u>	<u>September</u>	<u>December</u>	<u>Total</u>
<b>Cash Flows from Operative Activities</b>					
Net income	\$ (16,584)	\$ (16,584)	\$ (16,584)	\$ (16,584)	\$ (66,336)
Adjustments to reconcile net income to cash provided by operating activities:					
Depreciation	426	426	426	426	1,704
Provision for uncollectible accounts	1,560	1,560	1,560	1,560	6,240
Changes in operating assets and liabilities					
(Increase) decrease in receivables	(10,000)	-	-	-	(10,000)
(Increase) decrease in other current assets	-	-	-	-	-
Increase in accounts payable and other operating liabilities	-	-	-	-	-
<b>Cash provided by operating activities</b>	<b>(24,598)</b>	<b>(14,598)</b>	<b>(14,598)</b>	<b>(14,598)</b>	<b>(68,392)</b>
<b>Cash Flows from Investing Activities</b>					
Purchase of equipment	-	-	-	-	-
Sale of equipment	-	-	-	-	-
<b>Net cash outflows from investing activities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash Flows from Financing Activities</b>					
Proceeds from note payable	(55,911)	(16,908)	(16,908)	(16,908)	(106,635)
Principle payment on n/p	-	-	-	-	-
Issuance of common stock	-	-	-	-	-
Payment of dividends	-	-	-	-	-
<b>Net cash inflows from financing activities</b>	<b>(55,911)</b>	<b>(16,908)</b>	<b>(16,908)</b>	<b>(16,908)</b>	<b>(106,635)</b>
Net cash increase (decrease) in cash	(80,509)	(31,506)	(31,506)	(31,506)	(175,027)
<b>Cash and Cash Equivalents at Month Start</b>	<b>15,720</b>	<b>(64,788)</b>	<b>(96,294)</b>	<b>(127,800)</b>	<b>(159,306)</b>
<b>Cash and Cash Equivalents at Month End</b>	<b>(64,788)</b>	<b>(96,294)</b>	<b>(127,800)</b>	<b>(159,306)</b>	<b>(159,306)</b>

## Tire Pressure Sensor Power System Break Even Analysis

### 1. Projected Sales

Lowest estimate number of car sales per year	<b>12,000,000 cars</b>
Percentage of cars that will require	<b>65 %</b>
Percentage of the market we will permeate in year 1	<b>2 %</b>
Percentage of the market we will permeate in year 2	<b>3 %</b>
Percentage of the market we will permeate in year 3	<b>4 %</b>
Number of tire pressure sensor power system per car	<b>4 units</b>
Number of tire pressure sensor power systems we will power in year 1	<b>624,000 units</b>
Number of tire pressure sensor power systems we will power in year 2	<b>936,000 units</b>
Number of tire pressure sensor power systems we will power in year 3	<b>1,248,000 units</b>

### 2. Variable Cost per unit

#### Direct Materials (per unit)

Coil	\$	0.10
Magnet		0.50
Capacitor		2.00
Printed circuit board (P CB)		0.70
Diode		0.10
Bracket		1.00
Total		<b>\$ 4.40</b>

#### Direct Labor (per unit)

120 units produced per hour  
labor costs: \$10.80 per hour

Direct labor cost per unit	\$	<b>0.09</b>
----------------------------	----	-------------

<b>Total Direct Costs per unit</b>	<b>\$</b>	<b>4.49</b>
------------------------------------	-----------	-------------

Variable Costs + Fixed Costs = Sales

**3. Break even analysis**       $4.49x + 541,224 = 5x$

$$541224 = .51x$$

$$1061224 = x$$

Break even point for year 1 : 1,061,224 units

### Ratio Analysis for QMKD Inc.

<u>Liquidity Ratios</u>		<u>2007</u>	<u>2008</u>	<u>2009</u>
Current Ratio	$\frac{\text{current assets}}{\text{current liabilities}}$	0.50	0.39	0.54
Quick Ratio	$\frac{\text{Quick assets}}{\text{Current liabilities}}$	0.50	0.30	0.41
<u>Financing Ratios</u>				
Debt to equity ratio	$\frac{\text{total liabilities}}{\text{shareholder's equity}}$	(2.20)	(2.13)	(2.33)
<u>Activity Ratios</u>				
Receivables turnover ratio	$\frac{\text{net sales}}{\text{accounts receivable}}$	24.00	33.43	41.60
Inventory turnover ratio	$\frac{\text{cost of goods sold}}{\text{inventory}}$	62.40	93.60	112.07
Asset turnover ratio	$\frac{\text{net sales}}{\text{total assets}}$	15.43	22.23	27.87
Average collection period	$\frac{365}{\text{receivables turnover ratio}}$	15.21 days	10.92 days	8.77 days
Average days in inventory	$\frac{365}{\text{Inventory turnover ratio}}$	5.85 days	3.90 days	3.26 days
<u>Profitability ratios</u>				
Profit margin on sales	$\frac{\text{net income}}{\text{net sales}}$	(0.07)	(0.01)	0.01
Return on assets	$\frac{\text{net income}}{\text{total assets}}$	(1.10)	(0.31)	0.30
Return on Shareholder's Equity	$\frac{\text{net income}}{\text{shareholder's equity}}$	1.32	0.28	(0.39)